

38 YEARS

1986 - 2023

NewEnterpriseForum.Org

# NEF Coaching Entrepreneurs Since 1986

# The Experience:

The entrepreneurial landscape has grown where universities are offering programs in developing and nurturing innovation. With the support of the state of Michigan, entrepreneurial incubators and accelerators have also grown. Entrepreneurs have received critical training in developing their products and services. Investor groups have increased in number as they are attracted by the opportunities of these early startups. Jobs have been created as startups received funding to progress into the growth phase of their businesses. All this activity has been based on the unifying idea that cultivating innovation is the key to a prosperous economy for Michigan and the United States.

It is common knowledge that entrepreneurs go out of business at an alarming rate. On the surface, it seems the return on startup investment is very low when measured by that statistic alone. What is difficult to measure are the overall benefits their experiences have on the economy. One failed business fosters knowledge on how to be more successful the next time. Another failed product becomes the seed for a better more successful product. This natural process affects all the people and organizations supporting entrepreneurs. Relationships and networks are developed that lead to opportunities for everyone involved whether it is with startups or growth stage businesses.

Being a part of New Enterprise Forum is participating in the growing entrepreneurial community. We get involved anticipating one thing and come away with so much more. We are inspired by the people we get to know. We learn about new technologies and successful business practices. We experience struggles with entrepreneurs during their business development. We are encouraged by their successes regardless of how large or how small. Out of our collective efforts, we are transformed into better business owners, professionals and entrepreneurial supporters. That is the New Enterprise Forum experience.

Happy Anniversary NEF with hundreds of companies coached and lives forever enriched!

# The New Enterprise Forum Story How It All Began:

For years, entrepreneurs who believe in the possibilities have gathered each month at the New Enterprise Forum to strengthen our entrepreneurial community. It started in the mid-1980's, when Ann Arbor had one venture capital firm, no forums for entrepreneurs or investors and little infrastructure to support an entrepreneurial idea. Even so, Tom Porter had a notion. It was a small idea at first and gained momentum as he discovered other like-minded people who believed they could establish a forum where business professionals could exchange ideas. He sold the idea to 18 people who formed a board and pooled their expertise and the New Enterprise Forum was born.

The volunteer group was astounded and encouraged by the attendance at those first few meetings. The tradition of NEF meetings has shown tangible results. Jobs were created, revenues were produced, funding was secured, and key people and advisors were employed.

Equally important are the tangible results: the meetings that evolve into business partnerships, the introductions that connect an attorney or banker with a startup venture who needs their early counsel, the 'hello' that starts a friendship and matches a job with a key employee. There is not a good way to track it all, but it is the heart of a thriving entrepreneurial community – coaching entrepreneurs, connecting them with resources, and perfecting their investor pitch. It has been at the core of the NEF mission since the beginning and continues to this day.

Rolforge, Ken Belmont
CABA Medical products, Matthew Durda
Advanced Marketing Solutions, Jim Flickenger
Multives Corporation, Robert McCord
Personal Biographic Software, Vic Rosenberg – Bibliographic data management software
SoloHill Engineering, David Solomon
Arborworks, John VanRoekel
US TeleAd, Ray Waters – Public telephone advertising

# 1986 Awards:

American Association of Venture Capital Clubs National Winner – Representing NEF, Vic Rosenberg, Personal Bibliographic Software
American Association of Venture Capital Clubs Top 5 National Finisher – Representing NEF, Ray Waters, U.S. TeleAd

# The Founding 1986 Board of Directors:

Tom Porter, President Kent Talcott, Vice President Mary Campbell, Secretary Werner Wahl, Treasurer Gary Baker, Program Chair Thom Coder, Public Relations Anthony Muraski, Membership Chair Ah (Nub) Turner Allen Dumont Carol Benson Chris Vaughn Cliff Sheldon **Gerald Spencer** J. Downs Herold Jacob Haas Michael Ammann Michael McCraw Michael Nold

Michael Staebler

Computerized Citation Systems, Doug Bacon – Ticket writer

Booms Stone Col., Richard Booms – Commercial marble/granite contractor

Positive Video Publishing, Eric Cress – Videos & teaching tools for elementary schools

Foot Technology, Jack Fluharty – Insole systems

Symorex, Dominic Imonti – High performance computer storage products

Wheel Plus, Inc., Armin Jocz - 100 mpg passenger car alternative

Protective Partition Systems, David Kahn – Clear protective shields for banks

Creative Design Technologies, Joe Kobylak - CAD software

Cold-A-Mation, Jack Lane – Robots for subfreezing environments

Keltech, Kenneth Lutz – Tankless water heater

Development Enterprises, Roger Mock – Wall Street board game for teens/adults

Image Dynamics, Pat Petraitis – Image processing software for the science industry

AM Compton Industries – Office furniture

Athletic Training Services - Trainers to reduce corporate worker compensation costs

Baytec, Inc – Turnkey network for dissimilar PCs

**Business Images** 

GPS Systems, Inc. – Systems integrator & support for PCs

Health Science Corporation – Healthcare products/services

HEM Data Corp. – PC software for scientists & engineers

Holo Source – 3D holographic imaging

Integrated Personnel Systems, Inc. - HR software

RAM Industries – Stump eater for land clearing & recycling

Sportstar Computing, Inc. – Computer-based coaching aids

#### 1987 Awards:

Best Presenter – Baytec, Jerry Robertson
Best Entrepreneurial Idea – Integrated Design, Jim Carroll
Most Tenacious – TN International, Todd Nessler

# 1987 Board of Directors:

Tom Porter, President Gary Baker, Vice President Mary Campbell, Secretary Gerald Spencer, Treasurer Jim Brady, Program Chair

Lorraine Hendrickson-Uhlander, Public Relations

Anthony Muraski, Membership Chair

AH (Nub) Turner

Allen Dumont

Carol Benson

Chris Vaughn

Cliff Sheldon

**David Shipmen** 

J. Downs Herold

Jacob Hass

Jim Drenning Michael Ammann

Michael Cleland

Michael McCraw Michael Nold

Michael Stebler

Thom Coder

William Martin

Marelco Power Systems, Peter Burgher – Automation of robotic welding operations Integrated Design, Jim Carroll – Automated payroll process linking software ToolBox Publications, Herb Cohen - Database summaries of published software reviews Colding International, Bert Colding – Productivity & Acct software for the metal-working industry Integrated Information Systems, Donald Criss, - Accounting software Rocket Corporation, Hal Davis – Eray lithography for semiconductors Friedman Productions, Alex Friedman - Independent TV & film production Powerboard, Jim Gilligan – Solution-specific products for IBM after market Hannah Information Systems, Bob Hannah - Electronic information on state legislative activity Emerald Intelligence, David Kennedy – Magellan artificial intelligence software Kirsch Technologies, Jerry Kirsch – Document & Info management software Jelene International, Cynthia Koff & Celine Pickell – Personal care products Masten Products, Mike & Cindy Masten – Microprocessor engine monitors for aircraft Homerun Services, David Rhoades - Home remodeling Obligo, Bill McDunnough – Adult game, state government during Blanchard T-Mech, Michael Naughton – Thermal performance analysis software Arbor Text, David Rodgers – Automation of robotic welding operations Seidl Computer Engineering, Carol & Andy Seidl – Software programming tools Soli-Tech, Casper Zublin - Treatment & disposal of oil field waste

# 1988 Awards:

Entrepreneur of the Year – Medstat Systems, Ernie Ludy Best Presentation – Friedman Productions, Alec Friedman Best Product Idea – Emerald Intelligence Inc., David Kennedy Best Business Idea – Jelene International, Celine Pickell

# 1988 Board of Directors:

Tom Porter, President Gary Baker, Vice President Mary Campbell, Secretary Gerald Spencer, Treasurer Jim Brady, Program Chair Karen Schlanderer, Public Relations Ed Zimmer, Membership Chair Allen Dumont Anthony Muraski Cliff Sheldon **David Shipmen** Erik Serr Gary Larkin **Gretchen Waters** J. Downs Herold **Jacob Hass** Kent Talcott

Lionel Korb
Lorraine Hendrickson-Uhlander
Michael Cleland
Michael Nold
Tavi Fulkerson
Werner Wahl
William Martin

A Pouch, Cynthia Abdo – Ammunition holder for rapid reloading Clean Tape, Inc., Len Antic – Tape & film cleaners HomeTech Industries, Dave Barlow – Kitchen bath & home products Open Networks Engineering, Alan Bilinski – Online technology partner Animal Provider Organization, Jim Carpenter – Internet health services for domestic pets Kare-Tek, Jim Davis – Software products for mental health & drug treatment Diamond General Development Corp., Howard Diamond – Biomedical probes & sensors Access Computer Products, John Drennan – Recycle & refill printer toner cartridge provider BioQuant, Mickey Katz-Pek – Biosensors Automated Dance Music, Michael Kessler – Music tapes for hotels & restaurants Kirk Enterprises, John Kirkland – Eco-friendly panelized housing manufacturer Medlift Corp., Donald Merry – Electro-mechanical hoist for the physically disabled Paradigm Corp., Ron Pearsall – Manufacturer, marketer of designer area rugs Chinese Computer Communications, Jonathan Tien – Tech to convert Chinese to English & visa-versa Big Story Productions, Paul Turner – Full length feature film in Detroit Woolzie Putter Company, Bruce Woolsey – Manufacturer of novel putter & other golf products

# 1989 Awards:

Entrepreneur of the Year – Symplex Communications, George Brostoff Showcase Award – BioQuant, Mickey Katz-Pek Showcase Award – Open Networks Engineering, Alan Bilinsky Showcase Award – Access Computer Products, John Drennan

# 1989 Board of Directors:

Tom Porter, President Michael Cleland, Vice President Cliff Sheldon, Secretary Gerald Spencer, Treasurer Jim Brady, Program Co-Chair Dick Thiele, Program Co-Chair Karen Schlanderer, Public Relations Ed Zimmer, Membership Chair Gary Baker Gary Larkin **Gretchen Waters Howard Diamond** J. Downs Herold Jim Drenning Lionel Korb Mary Campbell Patricia Weber Robert Gavin

TriCounty Rubber Recyclers, Glenn Ballans – Recycle tires for resale to housing supply Creative Edge Corp., Jim Belilove – Waterjet manufacturing equipment Microvision & Control, David Bettinger – Personal electronic display for eyeglasses Access Computer Products, John Coffey – Toner cartridge recycler Travel Clubs, Inc., Bill Copkowski – Builder & seller of golf clubs Davis Made, Inc., Dan Davis – Mobility device for disabled to stand Lamb & Wool Improvement Project, Clayton Ernst - Planter of canola crop for a fuel alternative Primex, Dennis Feheley – Trading company with rights to Puden VIa a yogurt alternative Imagine, Inc., David Gregory – Multi-media product for training market Clinical Information Systems, Doug Kassab – Microprocessor medical device for patient monitoring All Truss Homes of America, Alfred Kloss – Patented home building with 25% in reduced costs Woodward Communications, Stephen Newman – Rentable sound stage Greff's Inc. (Kids Klub), John Sadler – For-profit day care center franchise Shoshana Technologies, Stanley Sternberg – Object oriented processing system software platform Argo Technologies, Dov Weizman – Software development tools for productivity Masten Products, Mike & Cindy Masten – Aircraft engine monitoring instruments Anodyne, Donald Merry – Lift for immobile patients

# 1990 Awards:

Entrepreneur of the Year – Ctext, Inc., Larry Moore
Best presentation – Frankenmuth Poultry Co., Les Dale
Best Business Idea – Clinical Information Systems, Inc., Doug Kassab
Best Product Idea – Davis Made, Inc., Daniel Davis

# 1990 Board of Directors:

Tom Porter, President Michael Cleland, Vice President Cliff Sheldon, Secretary Gerald Spencer, Treasurer Jim Brady, Program Co-Chair Dick Thiele, Program Co-Chair Gretchen Waters, Public Relations Ed Zimmer, Membership Chair Al Schrader Allen Dumont Barbara Sprague-Davenport Chris Hampson Erik Serr Gary Baker Gary Larkin **Howard Diamond** J. Downs Herold Jim Drenning Karen Schlanderer

Lionel Korb Mark Clevy Mary Campbell Patricia Weber Robert Gavin

Mortgage Management Systems, Charles Busch – Nationwide services Frankenmuth Poultry Co., Les Dale – Premium leaner & larger chicken product Lexicom Publishing, Diane Durance - Contract publishing providing customized newsletters ShuffleBowl Corporation, Donald liams – Family oriented board games L'Express Grocery, Dean Jeffery – Electronic grocery shopping system Hospital Financial Services, David Leonard – Purchase of hospital receivables for collection AeroSport, Jack Lousma – Metabolic analysis equipment Omni Jobs International, Lois Mayville – Handyman pros for residential markets Material Handling Products Co., Robert Morgan – Converter of plastics to higher-grade polymers James Games, James Muntz – Board & card games Venture One Associates, William Peters – Manages assets of Corbes, AirFlo sports bag Chemical Concept Corporation, Bert Ramsay – Patented chemical calculator for software education Professional Communications, Gary Salton – Job listings via 900 number Applied Engineering Technologies, Anthony Walsh - Prototype for predictive engineering Promics Corporation, Donald Walters – Patient care management software Tradco, Inc. – Quik-Ti system for joining steel bars

# 1991 Awards:

Entrepreneur of the Year – Aristoplay Limited, Jan Barney-Newman Best Presentation – Lexicom Publishing Group, Diane Durance Best Product Idea – Chemical Concepts, Bert Ramsey Best Business Idea – Material Handling Products, Robert Morgan Most Tenacious – Hardwood Designs, Bette Diem

# 1991 Board of Directors:

Gary Larkin, President Dick Thiele, Vice President Cliff Sheldon, Secretary Gerald Spencer, Treasurer Bill Beardsley, Program Co-Chair Dick Thiele, Program Co-Chair Al Blixt, Public Relations Mark Clevy, Membership Chair Al Schrader Alan Bilinsky Barbara Sprague-Davenport E. James Brady Ed Zimmer Erik Serr Gary Baker **Gretchen Waters Howard Diamond** J. Downs Herold Michael Cleland

Tom Porter Vic Rosenberg

Chateau Chantal, Robert Begin – Traverse City winery

Amphion, Ken Burkhalter – Materials handling systems for warehousing transportation

Scientific Corporation, John Dunn – Statistical quality control & analysis software

Environmental Awareness Products, Paul Harlieb – Catalogue marketing firm

Levy's Art Café, David Levy – Restaurant

LANSTAR International, Elizabeth Nofs – Clinical Data Management software for psychiatry

Arbor Research Corp., Blake Paterson – Oxygen generator technology for hospitals

Sojourner Farms, Maria Ringo – All natural pet foods & supplies

Professional Communications, Gary Salton – B2B telemarketing

Starboard Software, Gary Shelef – Sailboat racing game for Apple, Windows

Human Growth Systems, Kevin Watson – Skilled & unskilled home health personnel

Custom Engineered Technologies, James Wood – Software development for market niche products

#### 1992 Awards:

Entrepreneur of the Year – Perceptron, Inc., Dwight Carlson Best Business Idea – Arbor Research Corporation, Blake Paterson Best Presentation – Sojourner Farms, Maria Ringo

# 1992 Board of Directors:

Dick Thiele, President Alan Bilinsky, Vice President Barbara Sprague-Davenport, Secretary Gary Larkin, Treasurer Bill Beardsley, Program Co-Chair Mark Eby, Program Co-Chair Al Blixt, Public Relations Mark Clevy, Membership Chair Al Schrader Cliff Sheldon David Kennedy **David Parsigian** Ed Zimmer Gary Baker **Gretchen Waters** J. Downs Herold James Brady **Tom Porter** Vic Rosenberg

Vetgen, Inc., George Brewer – Genetic testing services for dog breeders
GeoDemX Corp., Larry Brophy – Data management software for desktop mapping
Silicon Dragon, Sheila Cameron – Tools for role playing game market
Higgins D. Industries, Inc., Paul Higgins – Patented retractable garden hose guide
Hydro-Life International, William Larson, Jr. – Flotation spa for stress management
Kiosk Information Systems, Fred Montilla – Multi-lingual shoppers information system platform
Research Media, Inc., Paul Nors – Customized software for Microsoft Physicians Workstation
Inn Venture Sunset Lodge, Michael & Tammy Parker – Allegan County property for B&B
Aastrom Biosciences, Inc., Pat Powell – Technology to grow stem & progenitor cells
ServiceMax Tire & Autos Centers of Michigan, C. James Sabo – Re-fit of 27 Action Auto Centers
Triada, Ltd., Michael & Tammy Safford – Patented tech for data compression of storage & archiving
Agri Automation, Inc., John Wells – Automated programmable feeding system for veal calves

#### 1993 Awards:

Entrepreneur of the Year – Mechanical Dynamics, Michael Korybalski Best Business Idea – Kiosk Information Systems, Fred Montilla Best Product Idea – Vetgen, Inc., George Brewer Most Tenacious – Silicon Dragon, Inc. Sheila Cameron

# 1993 Board of Directors:

James Brady, President Bill Beardsley, Vice President Barbara Sprague-Davenport, Secretary Mike Ammann, Treasurer Mark Eby, Program Chair Al Blixt, Public Relations Ed Zimmer, Membership Chair Al Schrader Cliff Sheldon David Kennedy **David Parsigian** Gary Baker Gary Hessenaur **Gretchen Waters** J. Downs Herold Mickey Katz-Pek **Tom Porter** Vic Rosenberg

Ryphon Publishing Co., Wukkuan Arlinghaus – Custom publishing of academic course packs
BELL Data Software Corp., Barry Belluci – Software applications with high-density barcode technology
Sequencher, Howard Cash – Manipulator of DNA information
Open Forum: Meet Mr./Ms. Right, Cynthia D-Amour – Relationship counseling locating services
Assay Designs, Inc., Russell Hart – Chemiluminescent immunoassay kits
CyberTech, Inc., Michael & Tammy Mansfield – Multimedia computer system for law enforcement
Fascom, Inc., Norman Nazaroff – Factory automation software & RFID products
Medical Cybernetic System, Sumer Pek – Computer products for health care professionals
I-Max Information System, Roger Short – Only large sheet-fed & web press in Michigan
Earthbound Environmental Creations, Inc., Ruth Ellen Stec – Products to educate public about nature
Cascade Technology Corp., Richard Stusek – Rugged, notebook computer for field applications
Tehnacraft Corp., Edward Tury – High quality gift items for catalogues
Tachyon Data Systems, Inc., Thomas Wilmoth – Automotive infra-red research firm

# 1994 Awards:

Entrepreneur of the Year – Access Computer Products, John Drennan Best Presentation – Sequencher, Howard Cash Best Business Idea – Assay Designs, Russell Hart Most Tenacious – Agri Automation, Inc., John Wells

# 1994 Board of Directors:

James Brady, President Bill Beardsley, Vice President Barbara Sprague-Davenport, Secretary Mike Ammann, Treasurer Mark Eby, Program Chair Jan Welbourne-Nichols, Public Relations Ed Zimmer, Membership Chair Al Schrader Cliff Sheldon **David Kennedy David Parsigian** Gary Baker Gary Hessenaur **Gretchen Waters** J. Downs Herold Mickey Katz-Pek **Tom Porter** Vic Rosenberg

North America One Real Estate Services, Jerry Bresser – Franchise of real estate brokerage services
Reach Industries, Inc., Barbara Franczyk – Patented dyes & mfg. processes for instant nail color
Natura, Steve Mickel – Natural food additives & flavoring for food processing
Vita Form, Marc Mueller – Fitness equipment "The Hammer"
Raggedy Ann's Center, Antoinette Robinson – Franchise of computerized children's day care centers
Solent High Intensity Soil Washing, Inc., Barry Shorthouse – Soil remediation equipment & services
Victoria Golf, Jeff Sunden – Right Distance System for golf course distancing
Image Set, Ralph Volk – Desktop publishing & digital color printing at one stop
Isthmus Corporation, Sandford Walke – Internet access & services
HEM Data Corp., Richard Walter – Data acquisition & analysis software for scientific engineering markets
Black & White Dairy Production Mgmt., Dwight Zimmerman – ROI improvement for dairy farmers

# 1995 Awards:

Entrepreneur of the Year – Network Express, Dick Eidswick Entrepreneur Excellence – Medstat System, Ernie Ludy Best Presentation – Vital Form, Inc., Mark Mueller Most Tenacious – HEM Data Corporation, Richard Walter

# 1995 Board of Directors:

Bill Beardsley, President Gary Hessenaur, Vice President Barbara Sprague-Davenport, Secretary Polly Miller, Treasurer Carl Traynor, Program Chair Jim Lynn, Public Relations Mike Ammann, Membership Chair Al Schrader Alan Bilinsky Cliff Sheldon David Kennedy **David Parsigian** Ed Zimmer Gary Baker **Gretchen Waters** J. Downs Herold Joan Hutchinson James Brady **Ray Waters** Tom Porter Vic Rosenberg

Quantum Technologies, Brian Adsit – Mobile, locational tech products for the transportation industry Sierra Medical Systems, Mike Broussard – Surface & mattress system preventing bed sores Horizon Press, Robert Cavis – Copyright for four suspense novels for filmmaking Biotherapies, Paul Ervin – Human proteins for therapeutic products Accumed Systems, Mickey Katz-Pek – Medical devices for interventional cardiology Corsa Instruments, Eric Kauppi – Data acquisition system for auto racers Kennet Group, Kevin Kennet – Smart Shopping Network & Hawkins Printing & Mailing MediTrac, Eric Labe – Patient self-management products, wireless pager Advanced Modular Power Systems, George Levy – AMTEC power systems Worker Bee Brewing Company, Paul Phillipon – AA Micro Brewery Seidl Computer Engineering, Carol Seidl – Genitor product assists C & C++ coding

# 1996 Awards:

Entrepreneur of the Year – Coffee Beanery, Joanne Shaw
Best Presentation – Accumed, Mickey Katz-Pek
Second Time Around – Seidl Computer Engineering, Carol & Andy Seidl
Most Tenacious – Biotherapies, Paul Ervin
Entrepreneurial Excellence – Personal Bibliographic Software, Vic Rosenberg

# 1996 Board of Directors:

Bill Beardsley, President Gary Hessenaur, Vice President Joan Hutchinson, Secretary Polly Miller, Treasurer George Levy, Program Chair Jim Lynn, Public Relations Mike Ammann, Membership Chair Al Schrader Alan Bilinsky Barbara Sprague-Davenport Carl Traynor Cliff Sheldon **Ed Zimmer** Gary Baker **Gretchen Waters** James Brady Ray Waters **Tom Porter** 

PhycoTech, Ann Amand – Environmental consulting computerized algae identification system The Traverse Group, John Armstron – Services for contamination assessment & remediation Diazem Corporation, Melvin Cabey – Separation media for analysis & process operations Biomide, John Conway – Cancer treatment therapy products, patented compound Safety Hi-Lites, Jeff Hymer – High-mounted tail light assemblies Lynn Ltd., Mike Kurek & William Fry – Surgical instrument inventory systems TM Entertainment, Mark Lipowski – Website game "Hot Seat" Genitor Corporation, Carol Seidly – Software tool for C & C++ programing Synthon Corporation, David Strack – High purity chiral building blocks for pharma industry T/J Technologies, Maria Thompson – R&D nano-materials for storage & conversion devices Appointment Net, Steven Wagstaff – Automated appointment scheduling & confirmation Stardock Systems, Bradley Wordell – Game products "Galactic Civilization"

#### 1997 Awards:

Entrepreneur of the Year – Aastrom Biosciences, Inc., Doug Armstrong
Best Presentation – TM Entertainment, Joe Hagner & Mark Lipowski
Best High Tech Concept for Commercialization – T/J Technologies, Maria Thompson

# 1997 Board of Directors:

Gary Hessenaur, President George Levy, Vice President Joan Hutchinson, Secretary Polly Miller, Treasurer Barbara Brown, Program Chair Patricia Curtis-Davenport, Public Relations Mike Ammann, Membership Chair Al Schrader Barbara Sprague-Davenport Bill Beardsley Cliff Sheldon Gary Baker George Richmond **Gretchen Waters** James Brady **Keith Blurton Ray Waters** Tom Porter

Merg Corporation, Todd Bacon – Custom CAD/CAM engineered foot support
Rapid Wall Systems, Bill Beck – Precast concrete wall panels for basement crawl spaces
Global Capital Management Corp., Jim Bellenir – Finance contracts for manufactured homes
Blue Gill Technologies, Hal Davis – Financial software
eXchange Solutions, Jim Luke & Sue Sweeney – Web-based electronic marketplace
Advanced Solutions & Know How, Anil Menawat – "Affine" decision support software for mfg. firms
D/E Technologies, Colleen & William O'Neill – Virtual 3-D technology for TV & projection enhancement
Data-Pattern Index, Wesley Sampson – Data Analysis software for large databases
Thromgen, Alvin Schmaier – Anticoagulants for arterial thrombosis therapies
General Robotic Devices, Yansong Shan – Disposable non-latex catheter for colonoscopy
STAR, Cynthia Sikina – Electronic billing system for physicians
Cascade Technology Corp., Dick Stusek – LCD's for mobile computing outdoors hands free applications
Innovative building Components, Larry Ward – Polymer porch & deck spindles, vinyl railing
Bay Port Aquacultural Systems, Forest Williams – Yellow perch aquaculture facility

# 1998 Awards:

Entrepreneur of the Year – Supply Tech Inc., Ted Annis
Best Presentation – D/E Technologies, Colleen & William O'Neil
Best Business Concept – STAR Ron Hirscht & Cynthia Sikina
The Entrepreneurs Entrepreneur – Tom Porter, 13 years of NEF service

# 1998 Board of Directors:

Gary Hessenaur, President George Levy, Vice President Joan Hutchinson, Secretary Polly Miller, Treasurer Parke Malcolm, Program Chair Patricia Curtis-Davenport, Public Relations Bob Palmerton, Membership Chair Al Schrader Barbara Sprague-Davenport Barbara Brown **Bill Beardsley** Cliff Sheldon Don Walker Gary Baker George Richmond **Gretchen Waters** James Brady Keith Blurton Ken Nisbet Lorraine Hendrickson-Uhlander

Mike Ammann

Ray Waters Tom Porter

XML Solutions, Michael & Tammy Bailey – SML products & services

SelectWare Technologies, Jeffrey Connors – "GameZone" internet-based source of gaming info

American Systems Technology Inc., Mike Ducker – Training/consulting firm with Chinese operations

INUX, Wayne Gray – Bulk, pre-configured consumer computer software products

Synergetic Micro Systems, Mike Justice – PC & OEM interface cards & software driver

QED Services, Dennis McNeely – Fluid Spring suspension system

Kera Cure, Riley Rees – Interactive wound dressing for pressure sores

Cerebral Works, Inc., Sunil Sharma – Web-based, staged competitive bidding platforms

Rosebud Solutions, Alicia Torres – Medical equipment management software for hospitals

Chimeri Plan Technologies, Lee Tregerman – Innovative tissue culture processes for plan cultivation

#### 1999 Awards:

Entrepreneur of the Year – BlueGill Technologies, Hal Davis Best Presentation – Rosebud Solutions, Alicia Torres Best Business Idea – QED, Dennis McNeely Most Tenacious – Synergetic Micro Solutions, Rick Goldstein

# 1999 Board of Directors:

George Levy, President Ray Waters, Vice President Joan Hutchinson, Secretary Chuck Rubin, Treasurer Parke Malcolm, Program Co-Chair Jerry Sims, Program Co-Chair Patricia Curtis-Davenport, Public Relations Chuck Anderson, Membership Chair Al Schrader Barbara Sprague-Davenport Cliff Sheldon Don Walker Gary Baker Gary Hessenaur Ian Sacks Jeff Lipshaw Ken Nisbet Lois Marler Lorraine Hendrickson-Uhlander Michael Partsch Sean Dykhouse Tom Porter

Invitations Now.com, Eudora Adolph – Integrated websites for even planning & marketing Object Identification Systems, David Batkie – 3-D asset identification & monitoring systems iKnowvator, Inc., Richard Clements – Software for business consulting solutions "Idea Manager" iNetShelves.com, Richard Clements – Software for web/database development for retail stores HomeRun Services, Diane Durance – Comprehensive home services

Marketing Jobs.com, Woody Haskins – Online recruiting resource

PDS Technology, Mary Juras – Web-enabled product suite for product development SenSecure, Carin Krishnan – Intelligent recognition systems, fingerprint recognition RU Reel products, Harley Luplow – Portable audio communication devices Seeds Choices.com, Rick Mason – Website to purchase & research seed GOTODoc.com, Alan Priest – Website to facilitate healthcare management Adventures2K.com, Paul Stafford – Travel & recreation information publisher Credendo Communications, Troy Stein – Synchronized video/PowerPoint software Eberwhite Data Technologies, Dave Weinerth – Wireless telemetry for remote inventory monitoring

#### 2000 Awards:

Entrepreneur of the Year – Genomic Solutions, Jeff Williams Best Business Presentation – Homerun Services, Diane Durance Best Presentation – Credendo Communications, Troy Stein Best Business Idea – iNetShelves, Richard Clements

# 2000 Board of Directors:

George Levy, President Ray Waters, Vice President Joan Hutchinson, Secretary Chuck Rubin, Treasurer Parke Malcolm, Program Co-Chair Jerry Sims, Program Co-Chair Sean Dykhouse, Public Relations Chuck Anderson, Membership Chair Al Schrader Barbara Shoffner Barbara Sprague-Davenport Carol Seidl Christopher Rizik Cliff Sheldon Don Walker Gary Baker Gary Hessenaur Ken Nisbet Lisa Kurek Lois Marler

Lorraine Hendrickson-Uhlander Patricia Curtis-Davenport Rod Lowe Tom Porter

Portfolio Builders, Inc., Owen Bowers – Financial product eliminating brokerage commissions
CouponByDemand, James Dougherty – Virtual advertising & media
Envision Real Estate Software, Tom Ervin – Real estate property & agent marketing tools
Athena Data, Frank Hunt – Real time machine operating date for increased production
TerraSeer, Nicholas Jacquez – Environmental Analysis Software
Truck Emission Control Tech., Ray Kammel – Diesel emission technology converter
Intermodal Innovations, Christopher Kazor – Shipping system components
Manitu Communications, Alan Klein – Web-hosted tool for large project management
Osteomics, Michael Long – Bone growth outside the body
RetroAccess, Stephen Markel – Diamond Bullet spin off, improvement of website accessibility
Global DSL Communications, Matt Rooyakkers – Broadband internet deployment using laser technology
Osantis, Oleg Svintsitski – Scanning, diagnosis & monitoring of osteoporosis
D'Vergent Design, Aaron Travis – Patented portable contact lens care kit "Lens Gear"
CoEnergies, Dennis Weston – High efficiency heating & cooling systems
Elationship Builders, Mike Whelan – Email marketing products & services

# 2001 Awards:

Entrepreneur of the Year – Esperion Therapeutics, Roger Newton Best Presentation – TerraSeer, Nicholas Jacquez Best Business Idea – Osteomics, Michael Long Most Tenacious – Elationship Builders, Mike Whelan

# 2001 Board of Directors:

Ray Waters, President Barbara Shoffner, Vice President Joan Hutchinson, Secretary Chuck Rubin, Treasurer Jerry Sims, Program Co-Chair Sandra Babroff, Program Co-Chair Patricia Curtis-Davenport, Public Relations Chuck Anderson, Membership Chair Al Schrader Barbara Shoffner Barbara Sprague-Davenport Carol Seidl Christopher Rizik Cliff Sheldon Don Walker Gary Baker Gary Hessenaur Karen Bantel Ken Nisbet

Lisa Kurek Lois Marler Lorraine Hendrickson-Uhlander Parke Malcolm Rod Lowe Sean Dykhouse Tom Porter

Adaptive Materials, Aaron Crumm – Solid oxide fuel cell stack
Power Laser Inc., Ralph Davis - Laser tech device for paint removal
Mobius Microsystems, Rick Goldstein – Silicon technology products
Interlink Networks, Mike Klein – Wireless authentication security
5nQ, Thaddeus MacKrell – Inventory management for clinics & hospitals
EximWare, Girish Minocha – Trade life cycle management for agricultural
Secure 24, Rich Pirrotta – Internet data security for banks
Visionary Enterprises, Stephen Prehn – Home monitoring technology
Molecular Therapeutics, Brian Ross – Non-invasive image of biological process
Unitech Pharmaceuticals, JJ Shaw, Cancer treatment
Xoran Technologies, Predrag Sukovic – Portable CAT scanner

# 2002 Awards:

Entrepreneur of the Year – GeneCodes, Howard Cash Best Presentation – Adaptive Materials, Aaron Crumm Best Business Idea – 5nQ, Thaddeus MacKrell Best Business Solution – Eximware, Girish Minocha

# 2002 Board of Directors:

Ray Waters, President Barbara Shoffner, Vice President Joan Hutchinson, Secretary Chuck Rubin, Treasurer Dave Hawkins, Program Co-Chair Mary Nicholson, Program Co-Chair Patricia Curtis-Davenport, Public Relations Chuck Anderson, Membership Chair Al Schrader Barbara Sprague-Davenport Carol Seidl Christopher Rizik Cliff Sheldon Don Walker Gary Baker Gary Hessenaur Jerry Sims Karen Bantel Ken Nisbet Kent Talcott

Pradeep Chowdry

Rod Lowe Sean Dykhouse Tom Porter

Integrated Sensing Systems, Michael Ammann – Micro drug infusion products Herkules Equipment Corp., Todd Bacon – Programmable lifts Sonetics Ultrasound, Jennifer Baird – 3D/4D ultrasound technology Product Animations, Inc., Curtis Begley – VRTrain software for desktop simulation Crime Cog, Tim Daley – Justice information system PioCel Instruments Corp., Angelo Gaitas – Thermal microscope for semiconductor Roger, Inc., John Gary – Training workout software Afmedica, Mina Sooch – Scar tissue prevention

# 2003 Awards:

Entrepreneur of the Year – Assay Designs, Inc., Barbara Scheuer & Russel Hart Best Presentation – Product Animations, Kurtis Begley Best Business Model – Crime Cog, Tim Daley Best Technology – Sonetics Ultrasound, Jennifer Baird

# 2003 Board of Directors:

Barbara Shoffner, President Dave Hawkins, Vice President Joan Hutchinson, Secretary Chuck Rubin, Treasurer Dave Hawkins, Program Co-Chair Mary Nicholson, Program Co-Chair Deb Lewis, Public Relations Chuck Anderson, Membership Chair Al Schrader Barbara Sprague-Davenport Carrie Hensel Cliff Sheldon Gary Hessenaur Jerry Sims Ken Nisbet Kent Talcott **Rob Dutkiewicz** Paul Kirsch **Pradeep Chowdry Ray Waters** Rod Lowe

Sean Dykhouse

Campus K 12, Phil Cammillo – Educations software

XataWave, Tom Hines – Deployable alert system for remote emergency signal

QSS Engineered Systems Group, Tom Kelly – Software customization for high variation

DCM Associate, Deborah Marmarelli – Online training for hazmat business

Palo Verde ETS, David Rush – Hummingbird car

VenTech, Jeremy Sanger – Supplemental auto heater

Ennew Medical Devices, Mel Valkner – Patient transportation

AvaCore, Allen Dumont – Portable body cooling device

#### 2004 Awards:

Entrepreneur of the Year – i3Statprobe, Inc., Lora Schwab
Best Presentation & Implementation of Business Plan – QSS Engineered Systems, Tom Kelly
Best Business Model – XataWave, Tom Hines
Best Technology – VenTech, Jeremy Sanger

# 2004 Board of Directors:

Barbara Shoffner, President
Carrie Hensel, Vice President
Joan Hutchinson, Secretary
Chuck Rubin, Treasurer
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Larry Eiler, Public Relations
Chuck Anderson, Membership Chair
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Jan Gensheimer
Jerry Sims
Jill LaLiberte

Ken Nisbet Kent Talcott Paul Kirsch Phil Tepley Pradeep Chowdry

Ray Waters

Rod Lowe

nou Lowe

Sean Dykhouse

Tim Richards

Self-Guided Systems, LLC, Paul Angott – Unmanned navigations systems
ChecktheCrib, Oliver Baer – Internet-based spare parts procurement
Accuri Cytometers, Jennifer Baird – Flow cytometer for research & clinical diagnostics
Coherix, Dwight Carlson – Digital holographic imaging
Rapid BioSense, John Cunningham – Bacteria/Virus detection technology
Mindwords, Terry Dunivin – Learning assistance software & learning center
ProSense Technologies, Neil Dueweke – Sensors for cargo shipping
ThreeFold Sensors, Judith Erb – Fiber optic sensors for bio diagnostics
EnCel, Doug Finch – Fuel cell partner
Presign, Todd Mielke – Web-based product life cycle management software
PMC Environmental Technologies, Ron Panter – Waste water cleansing technology to eliminate fats & oil ElectroJet, Kyle Schwulst – Fuel injection technology for small engines
Spirit Shop, Todd Sullivan – Customized school merchandise

# 2005 Awards:

Entrepreneur of the Year – QuatRX, Robert Zerbe
Best Presentation – Check The Crib, Oliver Baer
Best Business Model – Mindworks, Terry Dunivan
Best Technology – ThreeFold Sensors, Judith Erb
Entrepreneurial Excellence – Accuri Cytometers, Jennifer Baird

# 2005 Board of Directors:

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Pradeep Chowdry Ray Waters Rob Dutkiewicz Rod Lowe Sean Dykhouse Sonali Vijayavargiya Theresa Carroll Tim Richards

Telurex, Clyde McKenzie – Thermo-electric heating & cooling systems

ERT Systems, LLC, Dennis Carmichael – System for tracking personnel & equipment

Hybra Drive Systems, Jim O'Brien – Hydraulic hybrid power train

MyST Technology Partners, Andy Seidl – Creates useful Web 2.0 products & services

Play Data, Tim Locke – Sports event video broadcasting system

Environmental Transportation Systems, Richard Marks – Electric, low speed vehicle under \$10k

TECAT Engineering, Laura Dillman – Wireless torque sensing

Creative ByLine, Brad MacLean – Web system for matching authors & publishers

Rapid BioSence, John Cunningham – Biosensor

BrideSpeak, Jon Poploski – Interactive speech recognition

Actium, Jim Collins – High touch, low cost retirement account services

# 2006 Awards:

Entrepreneur of the Year – Entyre, Dick Beedon Best Presentation – ERT Systems, LLC, Dennis Carmichael Best Business Model – BridgeSpeak, Jon Poploskie Most Innovative Product – Hybra-Drive Systems Jim O'Brien

# 2006 Board of Directors:

Carrie Hensel, President Phil Tepley, Vice President & Program Chair Joan Hutchinson, Secretary Chuck Rubin, Treasurer Julie Metea, Public Relations Chuck Anderson, Membership Chair Art DeMonte Barbara Shoffner **Brandt Coultas** Diane Durance Gary Hessenaur George Levy Jan Gensheimer Ken Nisbet Mark Reynolds Norma Regan **Ray Waters Rod Lowe** 

Sean Dykhouse Sonali Vijayavargiya Theresa Carroll Tim Peterson

Omni Sciences, Inc., Paul Moore – Broadband technology with infrared biosensor OtoMedicine, Inc., Peter Boxer – Hearing loss prevention vitamin M-bots, Inc., Sridhar Lakshmanan – Robot for military sensing The 9<sup>th</sup>Xchange, Inc., John Bonaccorso – Consumer-to-consumer digital transactions Buttoned Up, In., Alicia Rockmore – Organizing materials & products TuneVUZ, Inc., Ron Suarez – Web-based software for music promotions Procuit, Inc., Tom Meloch – Education software for memory-based testing BioLumix, Ruth & Gideon Eden – Microbiologic testing GeneVivo, Sean Ainsworth – Transgenic rodents EdgeHealth, Keith Wittrup – Rehabilitation therapy device

# 2007 Awards:

Entrepreneur of the Year – Asterand Randal Charlton Best Presentation – Razor Threat, Greg Guidice Best Technology – GeneVivo, Sean Ainsworth Best Business Strategy – BioLumix, Ruth & Gideon Eden

# 2007 Board of Directors:

Phil Tepley, President Jan Gensheimer, Vice President Joan Hutchinson, Secretary Gerry Roston, Program Chair Chuck Rubin, Treasurer Steve Crang, Public Relations Chuck Anderson, Membership Chair Art DeMonte Barbara Shoffner Carrie Hensel Diane Durance Gary Hessenaur George Levy Lauren Bigelow Lindsay McCarthy Mahendra Ramsinghani Norma Regan **Ray Waters** Rod Lowe Sonali Vijayavargiya Sreeram Veeragandham Theresa Carroll

Torrey Path, Peter Dresslar – Pharma & biotech decision software
Renovo Power Systems, Adarsh Das – Solar power inverter system
Pattern Clock, Yue Fan – Sophisticated alarm clock
Fontis Medical, Matt Gibson – Large molecule delivery process
MSignS, Jason Gilbert – 3D virtual sign language converter
Lambert Technologies, Todd Gross – Surface stress diagnostics for manufacturers
DevHive, Mike Burba – Software component service
SciTech, Earle Holsapple – Cancer drug
Ops Solutions, Jim Ryzner – Light guided system instructions
RealKidz, Merrill Guerra – Plus size kid's clothing & community
AureoGen, Ake Elhammer – Anti-fungal drug discovery
Hygieia, Eran Bashan – Glucose meter for diabetics
Clean Emission Fluids, Oliver Baer – Biofuel storage & dispensing
Vortex Hydro Energy, Gerry Roston – Wave energy

# 2008 Awards:

Entrepreneur of the Year – Health Media, Ted Dacko Best Presentation – SciTech, Earle Holsapple Best Business Model – Torrey Path, Peter Dresslar Best Technology – AureoGen Biosciences, Ake Elhammer

# 2008 Board of Directors:

Phil Tepley, President Jan Gensheimer, Vice President Joan Hutchinson, Secretary Gerry Roston, Program Chair Chuck Rubin, Treasurer Steve Crang, Public Relations Chuck Anderson, Membership Chair Andrew McColm Barbara Shoffner Diane Durance Gary Hessenaur George Levy Lauren Bigelow Lindsay McCarthy **Ned Staebler** Norma Regan **Ray Waters Rod Lowe** Skip Simms Sonali Vijayavargiya Sreeram Veeragandham Theresa Carroll

Windsight, Peter Tochoryk – Wind measurement lasers

Dermanaut, Jonathan Baugh – Software for dermatologists

SPINN, Doug Dormer – Ubiquitous electronic medical record with consumer access

Ventech, Jeremy Sanger – Vehicle heating technology

Husk, Ian Dailey – Bio-friendly husk insulation

Blaze Medical Devices, Michael Tarasev – Viability test for banked blood

Grade Check, Shelia McBride & Al Bacon – Web software guiding high school athletes to college

Bandals, Tom Sesti – Sandals with exchangeable tops

Audiallo, Aaron Nelson – Hearing aid microchip

BioLogic Engineering, Chuck Cole – Advanced rehabilitation & workout equipment

Advanced Battery Concepts, Ed Shaffer – Biopolar battery technology

Algal Scientific, Paul Horst – Algae-based waste water treatment

DEEN, Tekisha Lee – Diversity job search website

# 2009 Awards:

Entrepreneur of the Year – Handy Lab, Sundu Brahmasandra & Kalyn Handique Best Presentation – Dermanaut, Jonathan Baugh Best Business Model – Algal Scientific, Paul Horst Best Technology – Audiallo, Aaron Nelson

# 2009 Board of Directors:

Jan Gensheimer, President
Gerry Roston, Vice President
Joan Hutchinson, Secretary
Diane Durance, Program Chair
Chuck Rubin, Treasurer
Steve Crang, Public Relations
Lindsay McCarthy, Membership Chair
Andrew McColm
Barbara Shoffner
Claudia Rast
Gary Hessenaur
George Levy
Lauren Bigelow
LeAnn Auer

Phil Tepley Ray Waters Rick Galdi Skip Simms Theresa Carroll William McPherson

Paul Brown

Inventure Enterprises, Robert Fulk – Integrated background check software Current Motor, Peter Scott – Electric scooter
FamilyMint, Jeff Eusebio – Software for kid's money management
RetroSense Therapeutics, Sean Ainsworth – Pharma solution to treat blindness
In-Pore Technologies, Gerry Roston – Nanoparticle additive for polymer materials
Knowledge Watch, Don Hogan – Integrated news feed
IX Innovations, Ian Dailey & Greg Marek – Picometer to measure low voltage
Local Orbit, Erika Block – Software connecting local food growers & suppliers
SendGCash, Bill Clark – Software to facilitate inter-company cash transfers
GPX Software, Rick Goldstein – Financial modeling

# 2010 Awards:

25<sup>th</sup> NEF Anniversary Lifetime Achievement Award – Dick Sarns
25<sup>th</sup> NEF Anniversary Tom Porter Leadership Award – Tom Porter
Entrepreneur of the Year – Arbor Networks, Farnam Jahanian
Best Presentation – FamilyMint, Jeff Eusebio
Best Business Model – Inventure Enterprises, Robert Fulk
Best Technology – RetroSense Therapeutics, Sean Ainsworth

# 2010 Board of Directors:

Jan Gensheimer, President Gerry Roston, Vice President Joan Hutchinson, Secretary Diane Durance, Program Chair Chuck Rubin, Treasurer Steve Crang, Public Relations Steve Field, Membership Chair Andrew McColm Barbara Shoffner Claudia Rast **David Ruby** Gary Hessenaur George Levy Helen Ewing Lauren Bigelow LeAnn Auer Paul Brown **Phil Tepley Ray Waters** Rick Galdi Skip Simms

Uzma Ahmad Wayne Harvey William McPherson

MitoStem, Jim Eliason – Research reagent & instrument firm for stem cell harvest & storage
Therapy Charts, Ryan Dibble – SaaS electronic patient records for therapist industry
Sunapten, Jim Mobley – Therapeutic vaccine technology cancer & autoimmune diseases
My Interactive Vision, Jim Jung – Cell phone technology to display live info on public TVs, bars, etc.
Fusion Coolant Systems, Tom Gross – Next generation coolant fluid systems for mfg. industry
Electromotive, Inc., John Sabino – Efficient, low-cost small motor for vehicles
GCI Global Healthcare Solutions, Naren Balasubramaniam – Alternative solutions for medical tourism
CYJ Enterprises, Carole Johnson – Web-based system connecting families & medical professionals
Brio Device, Hannah Hensel – Medical intubation device
ArborWind, Dilip Nigam – Vertical axis wind turbine
3D Biomatrix, Laura Schrader – Cell & tissue growth tools for drug testing & discovery
Next Gen Metabolomics, Inc., Felice DeJong – Biotechnology stress measurement technology

#### 2011 Awards:

Entrepreneur of the Year – Accuri Cytometers, Jen Baird Best Presentation – Sunapten, James Mobley Best Business Model – Fusion Coolant Systems, Tom Gross Best Technology – NextGen Metabolomics, Felice DeJong

# 2011 Board of Directors:

Gerry Roston, President Diane Durance Vice President Joan Hutchinson, Secretary Helen Ewing, Program Chair Chuck Rubin, Treasurer Steve Crang, Public Relations Steve Field, Membership Chair Andrew McColm Barbara Shoffner Claudia Rast **David Ruby** Gary Hessenaur George Levy Jan Gensheimer Lauren Bigelow LeAnn Auer Paul Brown **Phil Tepley Ray Waters** Rick Galdi Skip Simms Wayne Harvey

William McPherson

Varsity News Networks, Ryan Vaughn - Website platform to generate new revenue for youth athletics LogiCoul, David Stout – Technology to increase rechargeable battery capacity Vestaron, Bob Kennedy - Non-toxic to vertebrates & environment-friendly insecticides Advanced Cooling Therapies, Eric Kulstad - Patient cooling technology to improve patient outcomes Sterilogy, Hal Zeima – Body-worn hand sanitizer & recording system for hospitals SurClean, Susan Sprentall – Laser paint removal system for the commercial aircraft industry Patient Provider Communications, Jon Baugh – Sophisticated patient to nurse communication system HistoSonics, Christine Gibbons - Prostatic histotripsy system

#### 2012 Awards:

Entrepreneur of the Year – Compendia Bioscience, Dan Rhodes Best Presentation – Patient Provider Communications, Jon Baugh Best Business Model – Advanced Cooling Therapies, Kirk Kulstad Best Technology – HistoSonics, M. Christine Gibbons

# 2012 Board of Directors:

Gerry Roston, President Diane Durance, Vice President Joan Hutchinson, Secretary Helen Ewing, Program Chair Chuck Rubin, Treasurer Steve Field, Membership Chair

Alain Piette

Andrew McColm

Adrian Fortino

Barbara Shoffner

Bill Mayer

Claudia Rast

David Ruby

Francis Glorie

Gary Hessenaur

George Levy

Ian Charles

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Lauren Bigelow

LeAnn Auer

Lee Gorman

Paul Brown

Phil Tepley

**Ray Waters** 

Rick Galdi

Shannon Beeman

Skip Simms

Stew Nelson

Wayne Harvey William McPherson

Eco-Fueling, LLC, Paul Chandler – Diesel assist technology to improve fuel economy
Coliant Corporation, John Swiatek – Powerlet connects electrical devices to motorcycles
ONL Therapeutics, Rali Kerppola – Ophthalmic therapy preventing vision loss to retinal disease
Ad Adapted, LLC, Molly McFarland – Banner ad apps for mobile phones & games
Avegant Corp., Edward Tang – Head mounted displays for military, medical & consumer industries
ENT Biotech, Andrea Dickson – Novel disposable tool for removing tonsils & adenoids
GAPro System, Herb Gibson – Risk management solution provider for the insurance industry
Ornicept, Justin Otani – Software analytic tech measuring interactions between birds & wind farms
Fusepoint, Udi Naamani – Software platform to improve sales for independent auto repair shops

#### 2013 Awards:

Entrepreneur of the Year – Livo Connect, Jake Sigal
Best Overall Presentation – ENT Solutions, LLC, Andrea Dickson
Best Presentation – Ad Adapted, Molly McFarland
Best Business Model – GAPro, Herb Gibson
Best Technology – Avegant Corp., Edward Tang

# 2013 Board of Directors:

Gerry Roston, President William McPherson, Vice President Joan Hutchinson, Secretary Stew Nelson, Program Chair Gary Hessenaur, Treasurer Steve Field, Membership Chair Francis Glorie, Publicity Chair Adrian Fortino Alain Piette Bill Mayer Claudia Rast **Denise Graves** Diane Durance George Levy Helen Ewing Ian Charles Lauren Bigelow Lee Gorman Melissa Aagesen **Ray Waters** Shannon Beeman

Roomations, Katie Miller – B2C interior design for average homeowners
PHASIQ, Shuichi Takayama – Protein biomarker validation for prediction & drug efficiency measurement
A2B Bikeshare, Agar Strother – Bike sharing for metropolitan areas
PicoSpray, Lihang Nong – Fuel injection systems for small engines
DataSpeaks, Dennis Nash – Software for repurposing drugs
Foodjunky.com, Travis Johnson – Online food ordering service
Genomenon, Mark Kiel – Genomic sequencing analysis software
Myfab5, Omeid Seraifipour – Online restaurant ranking application
Simpathic, Dan Reiss – Tablet based learning program for medical students
Exodynamics, Mushir Khwaja – Surgeon interactive back braces
Advanced Interactive Response Systems, Valerie Obenchain – Oxygen system alarms

# 2014 Awards:

Entrepreneur of the Year – Carcode SMS, Steve Schwartz Best Presentation – Roomations, Katie Miller Best Business Model – A2 Bikeshare, Ansgar Strother Best Technology – Genomenon, Mark Kiel

# 2014 Board of Directors:

William McPherson, President Helen Ewing, Vice President Lee Gorman, Secretary Joan Hutchinson, Secretary Stew Nelson, Program Chair Gary Hessenaur, Treasurer Steve Field, Membership Chair Francis Glorie, Publicity Chair Alain Piette Bill Mayer Claudia Rast Diane Durance Gary Hazen George Levy **Gerry Roston** Ian Charles Jane DeLancey Melissa Aagesen **Ray Waters** Sarika Gupta Sheu-Jane Gallagher Stefan Sysko Steve Schwartz Terry MacEwen Viktor Brandtneris

Blue Water Satellite, Milt Baker – Satellite geological exploration

Pelico, Amer Abughaida & Imen Alem – Wheelchair manufacturer that can go up stairs

Mountain Labs, Alex VanDerKolk – Software mgmt. platform to broker access to sensitive health info

MakerOS, Mike Moceri – Operating system for 3D printing business

Mobileteer, Dave Alexander – Brandable Wi-Fi & promotions platform

Transcuro, Lauren Shampo – Post acute care services matching

ContentOro, Bob Chunn – Reputable content provider for websites

Do-TheDoc, Dimitris Papageorgiou – Secure messaging platform for healthcare organizations

Workit Health, Lisa McLaughlin – Software platform providing care & support to substance abusers

# 2015 Awards:

30<sup>th</sup> NEF Anniversary Tom Porter Leadership Award – Tom Kinnear Entrepreneur of the Year – Cohort FS, LLC, Elizabeth Ziph Best Presentation – Workit Health, Lisa McLaughlin Best Business Model – ContentOro, Bob Chunn Best Technology – Blue Water Satellite, Milt Baker

# 2015 Board of Directors:

Stew Nelson, President
Helen Ewing, Vice President & Public Relations
Lee Gorman, Secretary
Gary Hazen, Co-Program Chair
Terry MacEwen, Co-Program Chair
Gary Hessenaur, Treasurer
Steve Field, Membership Chair
Bill Mayer
Anne Perigo
Betsy Reid Creedon

Claudia Rast Diane Durance

Francis Glorie

George Levy

Gerry Roston

Ian Charles

Jane DeLancey

Melissa Aagesen

Patti Glaza

**Ray Waters** 

Sarika Gupta

**Scott Taylor** 

Stefan Sysko

**Steve Schwartz** 

Viktor Brandtneris

William McPherson

AOE Medical, Arianna Carley – Medical device that solves the problem of patient transfer
Odeum Learning, Ian Natzmer – Software that reshapes how teachers engage students with content
Alchemie, Julia Winter – Providing mobile games for higher education in organic chemistry
LegalEase, Tariq Hafeez – Software platform capitalizing on a visionary legal eco-system
TrueJob, Scott Goci – Software platform that changes how you find your next job
Brightable, David Vanker – Software for collaboration, team communication and project management
PlanetXLaw, Bert Tiger Whitehead – Software uniquely enabling lawyers to provide more legal services
Parabricks, Mehrzad Samadi – Genome sequencing software from data to insight in just one hour
Ripple Science, Nestor Lopez-Duran – Software system to manage research participants more efficiently

# 2016 Awards

Entrepreneur of the Year – RetroSense, Sean Ainsworth Best Presentation – Ripple Science, Nestor Lopez-Duran Best Business Model – PlanetXLaw, Bert Tiger Whitehead Best Technology – Parabricks, Mehrzad Samadi

# 2016 Board of Directors

Stew Nelson, President
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Lee Gorman, Secretary
Gary Hazen, Vice President Programs
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Claudia Rast

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Francis Glorie

Vic Havele

George Levy

**Gerry Roston** 

Ian Charles

Jane DeLancey

Patti Glaza

**Scott Taylor** 

Stefan Sysko

Steve Field

Steve Schwartz

Melius, AkkeNeel Talsma – Software point-of-care improvement solution
MySwimPro, Fares Ksebati – Personalized workouts to swim smarter
Clingfish, Tasneen Bowe – Vacuum accessory for aluminum-bodied vehicles
Carrot Pass, Michael Antaran – Mobile app that rewards people financially for walking
Spellbound, Christina York – Mobile technology to distract children during medical treatments
Mi Padrino, Kimberly Gamez – Event software for the global Hispanic event market
Circadian Risk, Daniel Young – IOS apps and SaaS for security professionals to increase efficiency
TwoScoreTwo, Sam Savant – Blockchain technology for the supply chain
Clicktivated, Chris Roebuck – Technology to make ads interactive to convert to sales

#### 2017 Awards

Entrepreneur of the Year – Groundspeed, Jeff Mason Best Presentation – Spellbound, Christina York Best Business Model – Mi Padrino, Kimberly Gamez Best Technology – Clicktivated, Chris Roebuck

# 2017 Board of Directors

Stefan Sysko, President
Gary Hazen, Vice President
Lee Gorman, Secretary
Vic Havele, Vice President Programs
Gary Hessenaur, Treasurer

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Francis Glorie

George Levy

Helen Ewing

Ian Charles

Jane DeLancey

Jay Mahler

Joe Morrison

Patti Glaza

**Scott Taylor** 

Steve Field

Steve Schwartz

Stew Nelson

Mandy & Pandy, Christopher Lin - Teaching American Kids Chinese with interest and fun.

CoPilot Vision Systems, John Gray – A rear view vision system for the commercial heavy-duty trucks.

MedKairos, Michael Moore – MedKairos is automating the cancer biopsy assessment process.

Advaita, Sorin Draghici – Advanced tools to improve drug development and patient care.

Ascape Audio, Paul Schrems – A wireless technology design company with true wireless earbuds.

HLX Engines, Evan Collins – Building an innovative multi-fuel combustion engine for increased efficiency.

SmileBond, Dr. William C. Vuillemot – Helping dentists to deliver brilliant smiles to their patients.

Legacy Shave, Mike Gutow – A unique and patented technology for better shaving experience.

# 2018 Awards

Entrepreneur of the Year – Dug Song, Duo Security, Inc.

NEF Rising Star of the Year – Lisa McLaughlin, Workit Health

Best Presentation – Pathware, Inc. (Formally MedKairos), Michael Moore

Best Business Model – SmileBond, Dr. William C. Vuillemot

Best Technology – HLX Engines, Evan Colins

# 2018 Board of Directors

Stefan Sysko, President Gary Hazen, Vice President Lee Gorman, Secretary Vic Havele, Vice President Programs Gary Hessenaur, Treasurer

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**Betsy Creedon** 

Bill Mayer

Bill McPherson

**Brenda Jones** 

Francis Glorie

Helen Ewing

Jane DeLancey

Jay Mahler

Joe Morrison

Patti Glaza

**Scott Taylor** 

Steve Field

Steve Schwartz

**Stew Nelson** 

EagleView Imaging, Francis Glorie, CEO eScapes Network, Robert Oklejas, Co-Founder & CEO Giggso, Ravi Venugopal, Founder & CEO InheRET, Dr. David Keren, CEO Life Magnetics, Kevin Hagedorn, Ph.D., Founder & President

# 2019 Awards

Entrepreneur of the Year – Danny Ellis, Skyspecs NEF Rising Star of the Year – Fares Ksebati, MySwimPro Best Presentation – InheRET, David F. Keren, MD Best Business Model – eScapes Network, Robert Oklejas Best Technology – Life Magnetics, Kevin Hagedorn

# 2019 Board of Directors

Vic Havele, President
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Stefan Sysko, Vice President Programs
Gary Hessenaur, Treasurer

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Luke Donahue

Steve Field

Patti Glaza

Francis Glorie

Paul Henchey

Jay Mahler

Bill Mayer

Bill McPherson

Joe Morrison

Stew Nelson

Anne Perigo

Steve Schwartz

**Scott Taylor** 

AuraLab, Robert Alexander, Co-Founder & CEO
CardioGenerics, Bill O'Neil, Founder & CEO
Connect to My Attorney, Peter Staver, Founder & CEO
eSimplify, Pradeep Kalmat, Founder & CEO
Modus, Ali Alhimiri, Founder
RIZZARR, Ashley Williams, Founder & CEO
ZoomBroom (Aceleon), Randy Kuchuck, Co-Inventor and CEO

# 2020 Awards

Entrepreneur of the Year – Worklt Health, Robin McIntosh & Lisa McLaughlin Best Presentation – RIZZARR, Ashley Williams
Best Consumer Product – ZoomBroom, Randy Kuchuck
Best Technology – CardioGenerics, Bill O'Neil

# 2020 Board of Directors

Vic Havele, President
Gary Hazen, Vice President
Lee Gorman, Secretary
Paul Henchey, Vice President Programs
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**April Davis** 

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Luke Donahue

Steve Field

Francis Glorie

**David Maas** 

Jay Mahler

Bill Mayer

Bill McPherson

Joe Morrison

Stew Nelson

Anne Perigo

Jeff Ponders II

Steve Schwartz

**Tember Shea** 

Stefan Sysko

**Scott Taylor** 

Anthony Montalbano, Backboard
Harvey Goodman, Eebu Health
Jason Yaeger, Tenacity Cloud
Nicolas Theoret, Centri
Will Jeffrey and Brian Winn, Will Winn Games
Patrick Ciccarelli, Plumly
Nicholas Kristock, KindKatch
Don Goeman, Quint

# 2021 Awards

Best Presentation – Nicholas Kristock, KindKatch
Best Technology – Harvey Goodman, Eebu Health
Best Business Model – Don Goeman, Quint
Entrepreneur of the Year – Mike Vichich, Co-founder and CEO of Wisely
Rising Star - Kabir Maiga, Co-Founder and CEO of PassiveBolt

# **2021 Board of Directors**

Paul Henchey, President Anne Perigo, Vice President Lee Gorman, Secretary David Maas, Vice President Programs Gary Hessenaur, Treasurer

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**April Davis** 

Luke Donahue

Francis Glorie

Vic Havele

Jennifer Laidlaw

Bill Mayer

Bill McPherson

Joe Morrison

Ravi Nigam

Manjiree Nikam

Jeff Ponders II

Steve Schwartz

**Tember Shea** 

Stefan Sysko

**Bill Taylor** 

**Scott Taylor** 

Milan Bidare, Mouvit
Michael Ramsdell, Purified Handle
Derrick Redding, Betterfrost
Mark Russell, CatalystXL
Lynne Matallana, PainTools
Farzad Ehsani, Innsightful
Nadine Lee, Throdle
Peter Pacult, Avana Health

# 2022 Awards

Best Presentation – Nadine Lee, Throdle
Best Technology – Derrick Redding, Betterfrost
Best Business Model – Mark Russell, CatalystXL
Rising Star – Katie Hall, Founder and CEO of claira
Rising Star – Prashant Salla, Founder of Goodhood (aka FixMyCar)
Startup Community Champion – Patti Glaza, EVP & Managing Director of ID Ventures

# 2022 Board of Directors

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Luke Donahue

Francis Glorie

Jennifer Laidlaw

Bill Mayer

Bill McPherson

Joe Morrison

Ravi Nigam

Manjiree Nikam

Jeff Ponders II

**Bob Ranger** 

Soosmita Sinha

'Tember Shea

Stefan Sysko

Bill Taylor

**Scott Taylor** 

Joshua Tooker

Anil Menawat, Vayoom – Software for manufacturing effectiveness and growth Rebecca Altounian, Saliva Systems – Elevating the standard of care for those with dysphagia Claire Smith, Tenera Grains – Teffola. Nutty teff granola. Bold in flavor. Brave in character Denise Kay, Enspired Solutions – Forever Chemicals Gone Forever Joey Panella, Decimal Code – Al solutions to streamline the medical coding process Josh Nichols, CrossBraining – Transforming skilled workforces asynchronously Dan Champoux, GEKOT Robotics – Transforming transportation for a better planet Josef Hjelmaker, Electric Outdoors – Connecting people with sustainable outdoor experiences Harry Yang, Zonder – The ultimate real-world exploration app

# 2023 Awards

NEF Best Business Model of 2023 - Joey Panella, Decimal Code NEF Best Technology of 2023 - Denise Kay, Enspired Solutions NEF Best Presentation of 2023 - Rebecca Altounian, Saliva Systems NEF Rising Star of the Year - Darren Riley, JustAir Solutions NEF Entrepreneur of the Year - Edwin Olson, May Mobility NEF Startup Community Champion - Dug Song, Song Foundation

# 2023 Board of Directors

David Maas, President Anne Perigo, Vice President Lee Gorman, Secretary Gary Hessenaur, Treasurer

**April Davis** Luke Donahue Francis Glorie Wiebke Hagendorf-Schroeter Paul Henchey Jennifer Laidlaw Bill Mayer Bill McPherson Ravi Nigam Jeff Ponders II **Bob Ranger** Soosmita Sinha 'Tember Shea Stefan Sysko Bill Taylor **Scott Taylor** 

Joshua Tooker