

coaching. perfecting. connecting.



1986-2016

# NEF 30 Years Of Coaching Entrepreneurs

# The Experience:

The entrepreneurial landscape has grown in recent years where universities are offering programs in developing and nurturing innovation. With the support of the state of Michigan, entrepreneurial incubators and accelerators have also grown. Entrepreneurs have received critical training in developing their products and services. Investor groups have increased in number as they are attracted by the opportunities of these early startups. Jobs have been created as startups received funding to progress into the growth phase of their businesses. All of this activity has been based on the unifying idea that cultivating innovation is the key to a prosperous economy of the State of Michigan and the nation as a whole.

It is common knowledge that entrepreneurs go out of business at an alarming rate. On the surface, it would seem that the return on investment is very low when measured by that statistic alone. What is difficult to measure are the overall benefits their experiences have on the economy. One failed business fosters knowledge on how to be more successful the next time. Another failed product becomes the seed of a better more successful product. This natural process affects all the people and organizations supporting entrepreneurs. Relationships and networks are developed that lead to opportunities for everyone involved whether it is with startups or growth stage businesses.

Being a part of New Enterprise Forum is participating in the growing entrepreneurial community. We get involved anticipating one thing and come away with so much more. We are inspired by the people we get to know. We learn about new technologies and successful business practices. We experience the struggles with entrepreneurs during their business development. We are encouraged by their successes regardless of how large or how small. Out of our collective efforts, we are transformed into better business owners, professionals and entrepreneurial supporters. That is the New Enterprise Forum experience.

Happy 30<sup>th</sup> Anniversary NEF with over 370 companies coached and lives forever enriched!

# The New Enterprise Forum Story How It All Began:

For 30 years, entrepreneurs who believe in the possibilities have gathered each month at the New Enterprise forum to strengthen our entrepreneurial community. It started in the mid-1980's, when Ann Arbor had one venture capital firm, no forums for entrepreneurs or investors and little infrastructure to support an entrepreneurial idea. Even so, Tom Porter had a notion. It was a small idea at first, and gained momentum as he discovered other like-minded people who believed they could establish a forum where business people could exchange ideas. He sold the idea to 18 people who formed a board and pooled their expertise and the New Enterprise Forum was born.

The volunteer group was astounded and encouraged by the attendance at those first few meetings. The 30 year old tradition of NEF meetings has shown tangible results. Jobs were created, revenues were produced, funding was secured and key people and advisors were employed.

Equally important are the tangible results: the meetings that evolve into business partnerships, the introductions that connect an attorney or banker with a start-up venture who needs their early counsel, the 'hello' that starts a friendship and matches a job with a key employee. There is not a good way to track it all, but it is the heart of a thriving entrepreneurial community – connecting the right people, at the right time with the right resources. It has been at the core of the NEF mission since the beginning and continues to this day.

Rolforge, Ken Belmont

CABA Medical products, Matthew Durda

Advanced Marketing Solutions, Jim Flickenger

Multives Corporation, Robert McCord

Personal Biographic Software, Vic Rosenberg – Bibliographic data management software

SoloHill Engineering, David Solomon

Arborworks, John VanRoekel

US TeleAd, Ray Waters – Public telephone advertising

# 1986 Awards:

American Association of Venture Capital Clubs National Winner – Representing NEF, Vic Rosenberg, Personal Bibliographic Software

American Association of Venture Capital Clubs Top 5 National Finisher – Representing NEF, Ray Waters, U.S. TeleAd

# The Founding 1986 Board of Directors:

Tom Porter, President
Kent Talcott, Vice President
Mary Campbell, Secretary
Werner Wahl, Treasurer
Gary Baker, Program Chair
Thom Coder, Public Relations
Anthony Muraski, Membership Chair
Ah (Nub) Turner
Allen Dumont
Carol Benson
Chris Vaughn
Cliff Sheldon
Gerald Spencer
J. Downs Herold

Michael Ammann Michael McCraw Michael Nold

Jacob Haas

Michael Staebler

Computerized Citation Systems, Doug Bacon – Ticket writer

Booms Stone Col., Richard Booms - Commercial marble/granite contractor

Positive Video Publishing, Eric Cress - Videos & teaching tools for elementary schools

Foot Technology, Jack Fluharty - Insole systems

Symorex, Dominic Imonti – High performance computer storage products

Wheel Plus, Inc., Armin Jocz – 100 mpg passenger car alternative

Protective Partition Systems, David Kahn – Clear protective shields for banks

Creative Design Technologies, Joe Kobylak – CAD software

Cold-A-Mation, Jack Lane – Robots for subfreezing environments

Keltech, Kenneth Lutz – Tankless water heater

Development Enterprises, Roger Mock – Wall Street board game for teens/adults

Image Dynamics, Pat Petraitis – Image processing software for the science industry

AM Compton Industries – Office furniture

Athletic Training Services - Trainers to reduce corporate worker compensation costs

Baytec, Inc – Turnkey network for dissimilar PCs

**Business Images** 

GPS Systems, Inc. – Systems integrator & support for PCs

Health Science Corporation – Healthcare products/services

HEM Data Corp. - PC software for scientists & engineers

Holo Source – 3D holographic imaging

Integrated Personnel Systems, Inc. – HR software

RAM Industries – Stump eater for land clearing & recycling

Sportstar Computing, Inc. – Computer-based coaching aids

#### 1987 Awards:

Best Presenter – Baytec, Jerry Robertson Best Entrepreneurial Idea – Integrated Design, Jim Carroll Most Tenacious - TN International, Todd Nessler

#### 1987 Board Of Directors:

Tom Porter, President Gary Baker, Vice President Mary Campbell, Secretary Gerald Spencer, Treasurer Jim Brady, Program Chair Lorraine Hendrickson-Uhlander, Public Relations

Anthony Muraski, Membership Chair

AH (Nub) Turner

Allen Dumont

Carol Benson

Chris Vaughn

Cliff Sheldon

David Shipmen

J. Downs Herold

Jacob Hass

Jim Drenning

Michael Ammann

Michael Cleland

Michael McCraw

Michael Noldr

Michael Stebler

Thom Coder

William Martin

Marelco Power Systems, Peter Burgher – Automation of robotic welding operations Integrated Design, Jim Carroll – Automated payroll process linking software ToolBox Publications, Herb Cohen - Database summaries of published software reviews Colding International, Bert Colding - Productivity & Acct software for the metal-working industry Integrated Information Systems, Donald Criss, - Accounting software Rocket Corporation, Hal Davis – Eray lithography for semiconductors Friedman Productions, Alex Friedman – Independent TV & film production Powerboard, Jim Gilligan – Solution-specific products for IBM after market Hannah Information Systems, Bob Hannah – Electronic information on state legislative activity Emerald Intelligence, David Kennedy – Magellan artificial intelligence software Kirsch Technologies, Jerry Kirsch – Document & Info management software Jelene International, Cynthia Koff & Celine Pickell – Personal care products Masten Products, Mike & Cindy Masten - Microprocessor engine monitors for aircraft Homerun Services, David Rhoades – Home remodeling Obligo, Bill McDunnough - Adult game, state government during Blanchard T-Mech, Michael Naughton – Thermal performance analysis software Arbor Text, David Rodgers – Automation of robotic welding operations Seidl Computer Engineering, Carol & Andy Seidl – Software programming tools Soli-Tech, Casper Zublin – Treatment & disposal of oil field waste

#### 1988 Awards:

Entrepreneur of the Year – Medstat Systems, Ernie Ludy Best Presentation – Friedman Productions, Alec Friedman Best Product Idea – Emerald Intelligence Inc., David Kennedy Best Business Idea – Jelene International, Celine Pickell

#### 1988 Board Of Directors:

Tom Porter, President Gary Baker, Vice President Mary Campbell, Secretary Gerald Spencer, Treasurer Jim Brady, Program Chair Karen Schlanderer, Public Relations Ed Zimmer, Membership Chair Allen Dumont Anthony Muraski Cliff Sheldon David Shipmen Erik Serr Gary Larkin **Gretchen Waters** J. Downs Herold Jacob Hass Kent Talcott

Lionel Korb
Lorraine Hendrickson-Uhlander
Michael Cleland
Michael Nold
Tavi Fulkerson
Werner Wahl
William Martin

A Pouch, Cynthia Abdo - Ammunition holder for rapid reloading Clean Tape, Inc., Len Antic – Tape & film cleaners HomeTech Industries, Dave Barlow – Kitchen bath & home products Open Networks Engineering, Alan Bilinski – Online technology partner Animal Provider Organization, Jim Carpenter – Internet health services for domestic pets Kare-Tek, Jim Davis – Software products for mental health & drug treatment Diamond General Development Corp., Howard Diamond – Biomedical probes & sensors Access Computer Products, John Drennan – Recycle & refill printer toner cartridge provider BioQuant, Mickey Katz-Pek – Biosensors Automated Dance Music, Michael Kessler – Music tapes for hotels & restaurants Kirk Enterprises, John Kirkland – Eco-friendly panelized housing manufacturer Medlift Corp., Donald Merry – Electro-mechanical hoist for the physically disabled Paradigm Corp., Ron Pearsall – Manufacturer, marketer of designer area rugs Chinese Computer Communications, Jonathan Tien – Tech to convert Chinese to English & visa-versa Big Story Productions, Paul Turner – Full length feature film in Detroit Woolzie Putter Company, Bruce Woolsey - Manufacturer of novel putter & other golf products

#### 1989 Awards:

Entrepreneur of the Year – Symplex Communications, George Brostoff Showcase Award – BioQuant, Mickey Katz-Pek Showcase Award – Open Networks Engineering, Alan Bilinsky Showcase Award – Access Computer Products, John Drennan

#### 1989 Board Of Directors:

Tom Porter, President Michael Cleland, Vice President Cliff Sheldon, Secretary Gerald Spencer, Treasurer Jim Brady, Program Co-Chair Dick Thiele, Program Co-Chair Karen Schlanderer, Public Relations Ed Zimmer, Membership Chair Gary Baker Gary Larkin **Gretchen Waters Howard Diamond** J. Downs Herold Jim Drenning Lionel Korb Mary Campbell Patricia Weber Robert Gavin

TriCounty Rubber Recyclers, Glenn Ballans – Recycle tires for resale to housing supply Creative Edge Corp., Jim Belilove – Waterjet manufacturing equipment Microvision & Control, David Bettinger – Personal electronic display for eyeglasses Access Computer Products, John Coffey – Toner cartridge recycler Travel Clubs, Inc., Bill Copkowski – Builder & seller of golf clubs Davis Made, Inc., Dan Davis - Mobility device for disabled to stand Lamb & Wool Improvement Project, Clayton Ernst – Planter of canola crop for a fuel alternative Primex, Dennis Feheley – Trading company with rights to Puden VIa a yogurt alternative Imagine, Inc., David Gregory – Multi-media product for training market Clinical Information Systems, Doug Kassab - Microprocessor medical device for patient monitoring All Truss Homes of America, Alfred Kloss - Patented home building with 25% in reduced costs Woodward Communications, Stephen Newman – Rentable sound stage Greff's Inc. (Kids Klub), John Sadler - For-profit day care center franchise Shoshana Technologies, Stanley Sternberg – Object oriented processing system software platform Argo Technologies, Dov Weizman – Software development tools for productivity Masten Products, Mike & Cindy Masten – Aircraft engine monitoring instruments Anodyne, Donald Merry – Lift for immobile patients

#### 1990 Awards:

Entrepreneur of the Year – Ctext, Inc., Larry Moore
Best presentation – Frankenmuth Poultry Co., Les Dale
Best Business Idea – Clinical Information Systems, Inc., Doug Kassab
Best Product Idea – Davis Made, Inc., Daniel Davis

#### 1990 Board Of Directors:

Tom Porter, President Michael Cleland, Vice President Cliff Sheldon, Secretary Gerald Spencer, Treasurer Jim Brady, Program Co-Chair Dick Thiele, Program Co-Chair Gretchen Waters, Public Relations Ed Zimmer, Membership Chair Al Schrader Allen Dumont Barbara Sprague-Davenport Chris Hampson Erik Serr Gary Baker Gary Larkin **Howard Diamond** J. Downs Herold Jim Drenning Karen Schlanderer

Lionel Korb Mark Clevy Mary Campbell Patricia Weber Robert Gavin

Mortgage Management Systems, Charles Busch - Nationwide services Frankenmuth Poultry Co., Les Dale – Premium leaner & larger chicken product Lexicom Publishing, Diane Durance - Contract publishing providing customized newsletters ShuffleBowl Corporation, Donald liams – Family oriented board games L'Express Grocery, Dean Jeffery – Electronic grocery shopping system Hospital Financial Services, David Leonard – Purchase of hospital receivables for collection AeroSport, Jack Lousma – Metabolic analysis equipment Omni Jobs International, Lois Mayville – Handyman pros for residential markets Material Handling Products Co., Robert Morgan – Converter of plastics to higher-grade polymers James Games, James Muntz – Board & card games Venture One Associates, William Peters – Manages assets of Corbes, AirFlo sports bag Chemical Concept Corporation, Bert Ramsay – Patented chemical calculator for software education Professional Communications, Gary Salton – Job listings via 900 number Applied Engineering Technologies, Anthony Walsh - Prototype for predictive engineering Promics Corporation, Donald Walters – Patient care management software Tradco, Inc. – Quik-Ti system for joining steel bars

#### 1991 Awards:

Entrepreneur of the Year – Aristoplay Limited, Jan Barney-Newman Best Presentation – Lexicom Publishing Group, Diane Durance Best Product Idea – Chemical Concepts, Bert Ramsey Best Business Idea – Material Handling Products, Robert Morgan Most Tenacious – Hardwood Designs, Bette Diem

#### 1991 Board Of Directors:

Gary Larkin, President Dick Thiele, Vice President Cliff Sheldon, Secretary Gerald Spencer, Treasurer Bill Beardsley, Program Co-Chair Dick Thiele, Program Co-Chair Al Blixt, Public Relations Mark Clevy, Membership Chair Al Schrader Alan Bilinsky Barbara Sprague-Davenport E. James Brady Ed Zimmer Erik Serr Gary Baker **Gretchen Waters Howard Diamond** J. Downs Herold

Michael Cleland

Tom Porter Vic Rosenberg

Chateau Chantal, Robert Begin – Traverse City winery

Amphion, Ken Burkhalter – Materials handling systems for warehousing transportation

Scientific Corporation, John Dunn – Statistical quality control & analysis software

Environmental Awareness Products, Paul Harlieb – Catalogue marketing firm

Levy's Art Café, David Levy – Restaurant

LANSTAR International, Elizabeth Nofs – Clinical Data Management software for psychiatry

Arbor Research Corp., Blake Paterson – Oxygen generator technology for hospitals

Sojourner Farms, Maria Ringo – All natural pet foods & supplies

Professional Communications, Gary Salton – B2B telemarkting

Starboard Software, Gary Shelef – Sailboat racing game for Apple, Windows

Human Growth Systems, Kevin Watson – Skilled & unskilled home health personnel

Custom Engineered Technologies, James Wood – Software development for market niche products

#### 1992 Awards:

Entrepreneur of the Year – Perceptron, Inc., Dwight Carlson Best Business Idea – Arbor Research Corporation, Blake Paterson Best Presentation – Sojourner Farms, Maria Ringo

#### 1992 Board Of Directors:

Dick Thiele, President Alan Bilinsky, Vice President Barbara Sprague-Davenport, Secretary Gary Larkin, Treasurer Bill Beardsley, Program Co-Chair Mark Eby, Program Co-Chair Al Blixt, Public Relations Mark Clevy, Membership Chair Al Schrader Cliff Sheldon **David Kennedy** David Parsigian **Ed Zimmer** Gary Baker **Gretchen Waters** J. Downs Herold James Brady **Tom Porter** Vic Rosenberg

Vetgen, Inc., George Brewer – Genetic testing services for dog breeders
GeoDemX Corp., Larry Brophy – Data management software for desktop mapping
Silicon Dragon, Sheila Cameron – Tools for role playing game market
Higgins D. Industries, Inc., Paul Higgins – Patented retractable garden hose guide
Hydro-Life International, William Larson, Jr. – Flotation spa for stress management
Kiosk Information Systems, Fred Montilla – Multi-lingual shoppers information system platform
Research Media, Inc., Paul Nors – Customized software for Microsoft Physicians Workstation
Inn Venture Sunset Lodge, Michael & Tammy Parker – Allegan County property for B&B
Aastrom Biosciences, Inc., Pat Powell – Technology to grow stem & progenitor cells
ServiceMax Tire & Autos Centers of Michigan, C. James Sabo – Re-fit of 27 Action Auto Centers
Triada, Ltd., Michael & Tammy Safford – Patented tech for data compression of storage & archiving
Agri Automation, Inc., John Wells – Automated programmable feeding system for veal calves

#### 1993 Awards:

Entrepreneur of the Year – Mechanical Dynamics, Michael Korybalski Best Business Idea – Kiosk Information Systems, Fred Montilla Best Product Idea – Vetgen, Inc., George Brewer Most Tenacious – Silicon Dragon, Inc. Sheila Cameron

#### 1993 Board Of Directors:

James Brady, President Bill Beardsley, Vice President Barbara Sprague-Davenport, Secretary Mike Ammann, Treasurer Mark Eby, Program Chair Al Blixt, Public Relations Ed Zimmer, Membership Chair Al Schrader Cliff Sheldon **David Kennedy** David Parsigian Gary Baker Gary Hessenaur Gretchen Waters J. Downs Herold Mickey Katz-Pek **Tom Porter** Vic Rosenberg

ryphon Publishing Co., Wukkuan Arlinghaus – Custom publishing of academic course packs
BELL Data Software Corp., Barry Belluci – Software applications with high-density barcode technology
Sequencher, Howard Cash – Manipulator of DNA information
Open Forum: Meet Mr./Ms. Right, Cynthia D-Amour – Relationship counseling locating services
Assay Designs, Inc., Russell Hart – Chemiluminescent immunoassay kits
CyberTech, Inc., Michael & Tammy Mansfield – Multimedia computer system for law enforcement
Fascom, Inc., Norman Nazaroff – Factory automation software & RFID products
Medical Cybernetic System, Sumer Pek – Computer products for health care professionals
I-Max Information System, Roger Short – Only large sheet-fed & web press in Michigan
Earthbound Environmental Creations, Inc., Ruth Ellen Stec – Products to educate public about nature
Cascade Technology Corp., Richard Stusek – Rugged, notebook computer for field applications
Tehnacraft Corp., Edward Tury – High quality gift items for catalogues
Tachyon Data Systems, Inc., Thomas Wilmoth – Automotive infra-red research firm

#### 1994 Awards:

Entrepreneur of the Year – Access Computer Products, John Drennan Best Presentation – Sequencher, Howard Cash Best Business Idea – Assay Designs, Russell Hart Most Tenacious – Agri Automation, Inc., John Wells

#### 1994 Board Of Directors:

James Brady, President Bill Beardsley, Vice President Barbara Sprague-Davenport, Secretary Mike Ammann, Treasurer Mark Eby, Program Chair Jan Welbourne-Nichols, Public Relations Ed Zimmer, Membership Chair Al Schrader Cliff Sheldon **David Kennedy** David Parsigian Gary Baker Gary Hessenaur **Gretchen Waters** J. Downs Herold Mickey Katz-Pek Tom Porter Vic Rosenberg

North America One Real Estate Services, Jerry Bresser – Franchise of real estate brokerage services Reach Industries, Inc., Barbara Franczyk – Patented dyes & mfg. processes for instant nail color Natura, Steve Mickel – Natural food additives & flavoring for food processing Vita Form, Marc Mueller – Fitness equipment "The Hammer" Raggedy Ann's Center, Antoinette Robinson – Franchise of computerized children's day care centers Solent High Intensity Soil Washing, Inc., Barry Shorthouse – Soil remediation equipment & services Victoria Golf, Jeff Sunden – Right Distance System for golf course distancing Image Set, Ralph Volk – Desktop publishing & digital color printing at one stop Isthmus Corporation, Sandford Walke – Internet access & services

HEM Data Corp., Richard Walter – Data acquisition & analysis software for scientific engineering markets Black & White Dairy Production Mgmt., Dwight Zimmerman – ROI improvement for dairy farmers

#### 1995 Awards:

Entrepreneur of the Year – Network Express, Dick Eidswick Entrepreneur Excellence – Medstat System, Ernie Ludy Best Presentation – Vital Form, Inc., Mark Mueller Most Tenacious – HEM Data Corporation, Richard Walter

#### 1995 Board Of Directors:

Bill Beardsley, President Gary Hessenaur, Vice President Barbara Sprague-Davenport, Secretary Polly Miller, Treasurer Carl Traynor, Program Chair Jim Lynn, Public Relations Mike Ammann, Membership Chair Al Schrader Alan Bilinsky Cliff Sheldon **David Kennedy** David Parsigian **Ed Zimmer** Gary Baker **Gretchen Waters** J. Downs Herold Joan Hutchinson James Brady Ray Waters **Tom Porter** Vic Rosenberg

Quantum Technologies, Brian Adsit – Mobile, locational tech products for the transportation industry Sierra Medical Systems, Mike Broussard – Surface & mattress system preventing bed sores Horizon Press, Robert Cavis – Copyright for four suspense novels for filmmaking Biotherapies, Paul Ervin – Human proteins for therapeutic products Accumed Systems, Mickey Katz-Pek – Medical devices for interventional cardiology Corsa Instruments, Eric Kauppi – Data acquisition system for auto racers Kennet Group, Kevin Kennet – Smart Shopping Network & Hawkins Printing & Mailing MediTrac, Eric Labe – Patient self-management products, wireless pager Advanced Modular Power Systems, George Levy – AMTEC power systems Worker Bee Brewing Company, Paul Phillippon – AA Micro Brewery Seidl Computer Engineering, Carol Seidl – Genitor product assists C & C++ coding

#### 1996 Awards:

Entrepreneur of the Year – Coffee Beanery, Joanne Shaw
Best Presentation – Accumed, Mickey Katz-Pek
Second Time Around – Seidl Computer Engineering, Carol & Andy Seidl
Most Tenacious – Biotherapies, Paul Ervin
Entrepreneurial Excellence – Personal Bibliographic Software, Vic Rosenberg

#### 1996 Board Of Directors:

Bill Beardsley, President Gary Hessenaur, Vice President Joan Hutchinson, Secretary Polly Miller, Treasurer George Levy, Program Chair Jim Lynn, Public Relations Mike Ammann, Membership Chair Al Schrader Alan Bilinsky Barbara Sprague-Davenport Carl Traynor Cliff Sheldon Ed Zimmer Gary Baker **Gretchen Waters** James Brady Ray Waters Tom Porter

PhycoTech, Ann Amand – Environmental consulting computerized algeal identification system The Traverse Group, John Armstron – Services for contamination assessment & remediation Diazem Corporation, Melvin Cabey – Separation media for analysis & process operations Biomide, John Conway – Cancer treatment therapy products, patented compound Safety Hi-Lites, Jeff Hymer – High-mounted tail light assemblies Lynn Ltd., Mike Kurek & William Fry – Surgical instrument inventory systems TM Entertainment, Mark Lipowski – Website game "Hot Seat" Genitor Corporation, Carol Seidly – Software tool for C & C++ programing Synthon Corporation, David Strack – High purity chiral building blocks for pharma industry T/J Technologies, Maria Thompson – R&D nano-materials for storage & conversion devices Appointment Net, Steven Wagstaff – Automated appointment scheduling & confirmation Stardock Systems, Bradley Wordell – Game products "Galactic Civilization"

#### 1997 Awards:

Entrepreneur of the Year – Aastrom Biosciences, Inc., Doug Armstrong
Best Presentation – TM Entertainment, Joe Hagner & Mark Lipowski
Best High Tech Concept for Commercialization – T/J Technologies, Maria Thompson

#### 1997 Board Of Directors:

Gary Hessenaur, President George Levy, Vice President Joan Hutchinson, Secretary Polly Miller, Treasurer Barbara Brown, Program Chair Patricia Curtis-Davenport, Public Relations Mike Ammann, Membership Chair Al Schrader Barbara Sprague-Davenport Bill Beardsley Cliff Sheldon Gary Baker George Richmond **Gretchen Waters** James Brady **Keith Blurton** Ray Waters **Tom Porter** 

Merg Corporation, Todd Bacon – Custom CAD/CAM engineered foot support
Rapid Wall Systems, Bill Beck – Precast concrete wall panels for basement crawl spaces
Global Capital Management Corp., Jim Bellenir – Finance contracts for manufactured homes
Blue Gill Technologies, Hal Davis – Financial software
eXchange Solutions, Jim Luke & Sue Sweeney – Web-based electronic marketplace
Advanced Solutions & Know How, Anil Menawat – "Affine" decision support software for mfg. firms
D/E Technologies, Colleen & William O'Neill – Virtual 3-D technology for TV & projection enhancement
Data-Pattern Index, Wesley Sampson – Data Analysis software for large databases
Thromgen, Alvin Schmaier – Anticoagulants for arterial thrombosis therapies
General Robotic Devices, Yansong Shan – Disposable non-latex catheter for colonoscopy
STAR, Cynthia Sikina – Electronic billing system for physicians
Cascade Technology Corp., Dick Stusek – LCD's for mobile computing outdoors hands free applications
Innovative building Components, Larry Ward – Polymer porch & deck spindles, vinyl railing
Bay Port Aquacultural Systems, Forest Williams – Yellow perch aquaculture facility

#### 1998 Awards:

Entrepreneur of the Year – Supply Tech Inc., Ted Annis
Best Presentation – D/E Technologies, Colleen & William O'Neil
Best Business Concept – STAR Ron Hirscht & Cynthia Sikina
The Entrepreneurs Entrepreneur – Tom Porter, 13 years of NEF service

#### 1998 Board Of Directors:

Gary Hessenaur, President George Levy, Vice President Joan Hutchinson, Secretary Polly Miller, Treasurer Parke Malcolm, Program Chair Patricia Curtis-Davenport, Public Relations Bob Palmerton, Membership Chair Al Schrader Barbara Sprague-Davenport Barbara Brown Bill Beardsley Cliff Sheldon Don Walker Gary Baker George Richmond **Gretchen Waters** James Brady

Keith Blurton Ken Nisbet

Mike Ammann

Lorraine Hendrickson-Uhlander

Ray Waters Tom Porter

XML Solutions, Michael & Tammy Bailey – SML products & services
SelectWare Technologies, Jeffrey Connors – "GameZone" internet based source of gaming info
American Systems Technology Inc., Mike Ducker – Training/consulting firm with Chinese operations
INUX, Wayne Gray – Bulk, pre-configured consumer computer software products
Synergetic Micro Systems, Mike Justice – PC & OEM interface cards & software driver
QED Services, Dennis McNeely – Fluid Spring suspension system
Kera Cure, Riley Rees – Interactive wound dressing for pressure sores
Cerebral Works, Inc., Sunil Sharma – Web-based, staged competitive bidding platforms
Rosebud Solutions, Alicia Torres – Medical equipment management software for hospitals
Chimeri Plan Technologies, Lee Tregerman – Innovative tissue culture processes for plan cultivation

#### 1999 Awards:

Entrepreneur of the Year – BlueGill Technologies, Hal Davis Best Presentation – Rosebud Solutions, Alicia Torres Best Business Idea – QED, Dennis McNeely Most Tenacious – Synergetic Micro Solutions, Rick Goldstein

#### 1999 Board Of Directors:

George Levy, President Ray Waters, Vice President Joan Hutchinson, Secretary Chuck Rubin, Treasurer Parke Malcolm, Program Co-Chair Jerry Sims, Program Co-Chair Patricia Curtis-Davenport, Public Relations Chuck Anderson, Membership Chair Al Schrader Barbara Sprague-Davenport Cliff Sheldon Don Walker Gary Baker Gary Hessenaur Ian Sacks Jeff Lipshaw Ken Nisbet Lois Marler Lorraine Hendrickson-Uhlander Michael Partsch

Sean Dykhouse Tom Porter

Invitations Now.com, Eudora Adolph – Integrated websites for even planning & marketing Object Identification Systems, David Batkie – 3-D asset identification & monitoring systems iKnowvator, Inc., Richard Clements – Software for business consulting solutions "Idea Manager" iNetShelves.com, Richard Clements – Software for web/database development for retail stores HomeRun Services, Diane Durance – Comprehensive home services

Marketing Jobs.com, Woody Haskins – Online recruiting resource

PDS Technology, Mary Juras – Web-enabled product suite for product development

SenSecure, Carin Krishnan – Intelligent recognition systems, fingerprint recognition

RU Reel products, Harley Luplow – Portable audio communication devices

Seeds Choices.com, Rick Mason – Website to purchase & research seed

GOTODoc.com, Alan Priest – Website to facilitate healthcare management

Adventures2K.com, Paul Stafford – Travel & recreation information publisher

Credendo Communications, Troy Stein – Synchronized video/PowerPoint software

Eberwhite Data Technoligies, Dave Weinerth – Wireless telemetry for remote inventory monitoring

#### 2000 Awards:

Entrepreneur of the Year – Genomic Solutions, Jeff Williams Best Business Presentation – Homerun Services, Diane Durance Best Presentation – Credendo Communications, Troy Stein Best Business Idea – iNetShelves, Richard Clements

#### 2000 Board Of Directors:

George Levy, President Ray Waters, Vice President Joan Hutchinson, Secretary Chuck Rubin, Treasurer Parke Malcolm, Program Co-Chair Jerry Sims, Program Co-Chair Sean Dykhouse, Public Relations Chuck Anderson, Membership Chair Al Schrader Barbara Shoffner Barbara Sprague-Davenport Carol Seidl Christopher Rizik Cliff Sheldon Don Walker Gary Baker

Lorraine Hendrickson-Uhlander Patricia Curtis-Davenport

Gary Hessenaur Ken Nisbet Lisa Kurek Lois Marler Rod Lowe Tom Porter

Portfolio Builders, Inc., Owen Bowers – Financial product eliminating brokerage commissions
CouponByDemand, James Dougherty – Virtual advertising & media
Envision Real Estate Software, Tom Ervin – Real estate property & agent marketing tools
Athena Data, Frank Hunt – Real time machine operating date for increased production
TerraSeer, Nicholas Jacquez – Environmental Analysis Software
Truck Emission Control Tech., Ray Kammel – Diesel emission technology converter
Intermodal Innovations, Christopher Kazor – Shipping system components
Manitu Communications, Alan Klein – Web-hosted tool for large project management
Osteomics, Michael Long – Bone growth outside the body
RetroAccess, Stephen Markel – Diamond Bullet spin off, improvement of website accessibility
Global DSL Communications, Matt Rooyakkers – Broadband internet deployment using laser technology
Osantis, Oleg Svintsitski – Scanning, diagnosis & monitoring of osteoporosis
D'Vergent Design, Aaron Travis – Patented portable contact lens care kit "Lens Gear"
CoEnergies, Dennis Weston – High efficiency heating & cooling systems
Elationship Builders, Mike Whelan – Email marketing products & services

#### 2001 Awards:

Entrepreneur of the Year – Esperion Therapeutics, Roger Newton Best Presentation – TerraSeer, Nicholas Jacquez Best Business Idea – Osteomics, Michael Long Most Tenacious – Elationship Builders, Mike Whelan

#### 2001 Board Of Directors:

Ray Waters, President Barbara Shoffner, Vice President Joan Hutchinson, Secretary Chuck Rubin, Treasurer Jerry Sims, Program Co-Chair Sandra Babroff, Program Co-Chair Patricia Curtis-Davenport, Public Relations Chuck Anderson, Membership Chair Al Schrader Barbara Shoffner Barbara Sprague-Davenport Carol Seidl Christopher Rizik Cliff Sheldon Don Walker Gary Baker Gary Hessenaur

Karen Bantel Ken Nisbet Lisa Kurek Lois Marler Lorraine Hendrickson-Uhlander Parke Malcolm Rod Lowe Sean Dykhouse Tom Porter

Adaptive Materials, Aaron Crumm – Solid oxide fuel cell stack
Power Laser Inc., Ralph Davis - Laser tech device for paint removal
Mobius Microsystems, Rick Goldstein – Silicon technology products
Interlink Networks, Mike Klein – Wireless authentication security
5nQ, Thaddeus MacKrell – Inventory management for clinics & hospitals
EximWare, Girish Minocha – Trade life cycle management for agricultural
Secure 24, Rich Pirrotta – Internet data security for banks
Visionary Enterprises, Stephen Prehn – Home monitoring technology
Molecular Therapeutics, Brian Ross – Non-invasive image of biological process
Unitech Pharmaceuticals, JJ Shaw, Cancer treatment
Xoran Technologies, Predrag Sukovic – Portable CAT scanner

#### 2002 Awards:

Entrepreneur of the Year – GeneCodes, Howard Cash Best Presentation – Adaptive Materials, Aaron Crumm Best Business Idea – 5nQ, Thaddeus MacKrell Best Business Solution – Eximware, Girish Minocha

#### 2002 Board Of Directors:

Ray Waters, President Barbara Shoffner, Vice President Joan Hutchinson, Secretary Chuck Rubin, Treasurer Dave Hawkins, Program Co-Chair Mary Nicholson, Program Co-Chair Patricia Curtis-Davenport, Public Relations Chuck Anderson, Membership Chair Al Schrader Barbara Sprague-Davenport Carol Seidl Christopher Rizik Cliff Sheldon Don Walker Gary Baker Gary Hessenaur

Kent Talcott Pradeep Chowdry Rod Lowe Sean Dykhouse Tom Porter

Jerry Sims Karen Bantel Ken Nisbet

Integrated Sensing Systems, Michael Ammann – Micro drug infusion products Herkules Equipment Corp., Todd Bacon – Programmable lifts Sonetics Ultrasound, Jennifer Baird – 3D/4D ultrasound technology Product Animations, Inc., Curtis Begley – VRTrain software for desktop simulation Crime Cog, Tim Daley – Justice information system PioCel Instruments Corp., Angelo Gaitas – Thermal microscope for semiconductor Roger, Inc., John Gary – Training workout software Afmedica, Mina Sooch – Scar tissue prevention

#### 2003 Awards:

Entrepreneur of the Year – Assay Designs, Inc., Barbara Scheuer & Russel Hart Best Presentation – Product Animations, Kurtis Begley Best Business Model – Crime Cog, Tim Daley Best Technology – Sonetics Ultrasound, Jennifer Baird

#### 2003 Board Of Directors:

Barbara Shoffner, President Dave Hawkins, Vice President Joan Hutchinson, Secretary Chuck Rubin, Treasurer Dave Hawkins, Program Co-Chair Mary Nicholson, Program Co-Chair Deb Lewis, Public Relations Chuck Anderson, Membership Chair Al Schrader Barbara Sprague-Davenport Carrie Hensel Cliff Sheldon Gary Hessenaur Jerry Sims Ken Nisbet Kent Talcott Rob Dutkiewicz Paul Kirsch Pradeep Chowdry Ray Waters

Rod Lowe Sean Dykhouse

Campus K 12, Phil Cammillo – Educations software

XataWave, Tom Hines – Deployable alert system for remote emergency signal

QSS Engineered Systems Group, Tom Kelly – Software customization for high variation

DCM Associate, Deborah Marmarelli – Online training for hazmat business

Palo Verde ETS, David Rush – Hummingbird car

VenTech, Jeremy Sanger – Supplemental auto heater

Ennew Medical Devices, Mel Valkner – Patient transportation

AvaCore, Allen Dumont – Portable body cooling device

#### 2004 Awards:

Entrepreneur of the Year – i3Statprobe, Inc., Lora Schwab
Best Presentation & Implementation of Business Plan – QSS Engineered Systems, Tom Kelly
Best Business Model – XataWave, Tom Hines
Best Technology – VenTech, Jeremy Sanger

#### 2004 Board Of Directors:

Barbara Shoffner, President
Carrie Hensel, Vice President
Joan Hutchinson, Secretary
Chuck Rubin, Treasurer
Rob Dutkiewicz, Program Chair
Larry Eiler, Public Relations
Chuck Anderson, Membership Chair
Cliff Sheldon
Deb Lewis
Diane Durance
Gary Hessenaur
Jan Gensheimer
Jerry Sims
Jill LaLiberte

Ken Nisbet Kent Talcott Paul Kirsch

Paul Kirsch Phil Tepley

Pradeep Chowdry

Ray Waters

**Rod Lowe** 

Sean Dykhouse

Tim Richards

Self-Guided Systems, LLC, Paul Angott – Unmanned navigations systems

ChecktheCrib, Oliver Baer - Internet-based spare parts procurement

Accuri Cytometers, Jennifer Baird - Flow cytometer for research & clinical diagnostics

Coherix, Dwight Carlson - Digital holographic imaging

Rapid BioSense, John Cunningham – Bacteria/Virus detection technology

Mindwords, Terry Dunivin – Learning assistance software & learning center

ProSense Technologies, Niel Dueweke – Sensors for cargo shipping

ThreeFold Sensors, Judith Erb – Fiber optic sensors for biodiagnostics

EnCel, Doug Finch - Fuel cell partner

Presign, Todd Mielke – Web-based product life cycle management software

PMC Environmental Technologies, Ron Panter – Waste water cleansing technology to eliminate fats & oil

ElectroJet, Kyle Schwulst - Fuel injection technology for small engines

Spirit Shop, Todd Sullivan – Customized school merchandise

#### 2005 Awards:

Entrepreneur of the Year – QuatRX, Robert Zerbe
Best Presentation – Check The Crib, Oliver Baer
Best Business Model – Mindworks, Terry Dunivan
Best Technology – ThreeFod Sensors, Judith Erb
Entrepreneurial Excellence – Accuri Cytometers, Jennifer Baird

#### 2005 Board Of Directors:

Carrie Hensel, President
Joan Hutchinson, Secretary
Chuck Rubin, Treasurer
Phil Tepley, Program Co-Chair
Art DeMonte, Program Co-Chair
Jessica Annaloro, Public Relations
Chuck Anderson, Membership Chair

Al Schrader

**Brandt Coultas** 

Barbara Shoffner

Cliff Sheldon

Diane Durance

Gary Hessenaur

Jan Gensheimer

Ken Nisbet

ven misper

Kent Talcott

Mark Reynolds

Norma Regan

Paul Kirsch

Pradeep Chowdry

Ray Waters

Rob Dutkiewicz

Rod Lowe Sean Dykhouse Sonali Vijayavargiya

Theresa Carroll

Tim Richards

Telurex, Clyde McKenzie – Thermo-electric heating & cooling systems

ERT Systems, LLC, Dennis Carmichael – System for tracking personnel & equipment

Hybra Drive Systems, Jim O'Brien – Hydraulic hybrid power train

MyST Technology Partners, Andy Seidl – Creates useful Web 2.0 products & services

Play Data, Tim Locke – Sports event video broadcasting system

Environmental Transportation Systems, Richard Marks – Electric, low speed vehicle under \$10k

TECAT Engineering, Laura Dillman – Wireless torque sensing

Creative ByLine, Brad MacLean – Web system for matching authors & publishers

Rapid BioSence, John Cunningham – Biosensor

brideSpeak, Jon Poploski – Interactive speech recognition

Actium, Jim Collins – High touch, low cost retirement account services

#### 2006 Awards:

Entrepreneur of the Year – Entyre, Dick Beedon
Best Presentation – ERT Systems, LLC, Dennis Carmichael
Best Business Model – bridgeSpeak, Jon Poploskie
Most Innovative Product – Hybra-Drive Systems Jim O'Brien

#### 2006 Board Of Directors:

Carrie Hensel, President Phil Tepley, Vice President & Program Chair Joan Hutchinson, Secretary Chuck Rubin, Treasurer Julie Metea, Public Relations Chuck Anderson, Membership Chair Art DeMonte Barbara Shoffner **Brandt Coultas** Diane Durance Gary Hessenaur George Levy Jan Gensheimer Ken Nisbet Mark Reynolds Norma Regan Ray Waters Rod Lowe Sean Dykhouse Sonali Vijayavargiya Theresa Carroll

Tim Peterson

Omni Sciences, Inc., Paul Moore – Broadband technology with infrared biosensor OtoMedicine, Inc., Peter Boxer – Hearing loss prevention vitamin M-bots, Inc., Sridhar Lakshmanan – Robot for military sensing The 9<sup>th</sup>Xchange, Inc., John Bonaccorso – Consumer-to-consumer digital transactions Buttoned Up, In., Alicia Rockmore – Organizing materials & products TuneVUZ, Inc., Ron Suarez – Web-based software for music promotions Procuit, Inc., Tom Meloch – Education software for memory-based testing BioLumix, Ruth & Gideon Eden – Microbiologic testing GeneVivo, Sean Ainsworth – Transgenic rodents EdgeHealth, Keith Wittrup – Rehabilitation therapy device

#### 2007 Awards:

ntrepreneur of the Year – Asterand Randal Charlton Best Presentation – Razor Threat, Greg Guidice Best Technology – GeneVivo, Sean Ainsworth Best Business Strategy – BioLumix, Ruth & Gideon Eden

#### 2007 Board Of Directors:

Phil Tepley, President Jan Gensheimer, Vice President Joan Hutchinson, Secretary Gerry Roston, Program Chair Chuck Rubin, Treasurer Steve Crang, Public Relations Chuck Anderson, Membership Chair Art DeMonte Barbara Shoffner Carrie Hensel Diane Durance Gary Hessenaur George Levy Lauren Bigelow Lindsay McCarthy Mahendra Ramsinghani Norma Regan Ray Waters Rod Lowe Sonali Vijayavargiya Sreeram Veeragandham Theresa Carroll

Torrey Path, Peter Dresslar – Pharma & biotech decision software
Renovo Power Systems, Adarsh Das – Solar power inverter system
Pattern Clock, Yue Fan – Sophisticated alarm clock
Fontis Medical, Matt Gibson – Large molecule delivery process
MSignS, Jason Gilbert – 3D virtual sign language converter
Lambert Technologies, Todd Gross – Surface stress diagnostics for manufacturers
DevHive, Mike Burba – Software component service
SciTech, Earle Holsapple – Cancer drug
Ops Solutions, Jim Ryzner – Light guided system instructions
RealKidz, Merrill Guerra – Plus size kid's clothing & community
AureoGen, Ake Elhammer – Anti-fungal drug discovery
Hygieia, Eran Bashan – Glucose meter for diabetics
Clean Emission Fluids, Oliver Baer – Biofuel storage & dispensing
Vortex Hydro Energy, Gerry Roston – Wave energy

#### 2008 Awards:

Entrepreneur of the Year – Health Media, Ted Dacko Best Presentation – SciTech, Earle Holsappie Best Business Model – Torrey Path, Peter Dresslar Best Technology – AureoGen Biosciences, Ake Elhammer

#### 2008 Board Of Directors:

Phil Tepley, President Jan Gensheimer, Vice President Joan Hutchinson, Secretary Gerry Roston, Program Chair Chuck Rubin, Treasurer Steve Crang, Public Relations Chuck Anderson, Membership Chair Andrew McColm Barbara Shoffner Diane Durance Gary Hessenaur George Levy Lauren Bigelow Lindsay McCarthy **Ned Staebler** Norma Regan Ray Waters Rod Lowe Skip Simms Sonali Vijayavargiya Sreeram Veeragandham

Theresa Carroll

Windsight, Peter Tochoryk – Wind measurement lasers

Dermanaut, Jonathan Baugh - Software for dermatologists

SPINN, Doug Dormer - Ubiquitous electronic medical record with consumer access

Ventech, Jeremy Sanger – Vehicle heating technology

Husk, Ian Dailey - Bio-friendly husk insulation

Blaze Medical Devices, Michael Tarasev – Viability test for banked blood

Grade Check, Shelia McBride & Al Bacon – Web software guiding high school athletes to college

Bandals, Tom Sesti – Sandals with exchangeable tops

Audiallo, Aaron Nelson – Hearing aid microchip

BioLogic Engineering, Chuck Cole – Advanced rehabilitation & workout equipment

Advanced Battery Concepts, Ed Shaffer – Biopolar battery technology

Algal Scientific, Paul Horst – Algae-based waste water treatment

DEEN, Tekisha Lee - Diversity job search website

#### 2009 Awards:

Entrepreneur of the Year – Handy Lab, Sundu Brahmasandra & Kalyn Handique Best Presentation – Dermanaut, Jonathan Baugh Best Business Model – Algal Scientific, Paul Horst Best Technology – Audiallo, Aaron Nelson

#### 2009 Board Of Directors:

an Gensheimer, President

Gerry Roston, Vice President

Joan Hutchinson, Secretary

Diane Durance, Program Chair

Chuck Rubin, Treasurer

Steve Crang, Public Relations

Lindsay McCarthy, Membership Chair

Andrew McColm

Barbara Shoffner

Claudia Rast

Gary Hessenaur

George Levy

Lauren Bigelow

LeAnn Auer

Paul Brown

Phil Tepley

Ray Waters

Rick Galdi

Skip Simms

Theresa Carroll

Inventure Enterprises, Robert Fulk – Integrated background check software Current Motor, Peter Scott – Electric scooter
FamilyMint, Jeff Eusebio – Software for kid's money management
RetroSense Therapeutics, Sean Ainsworth – Pharma solution to treat blindness
In-Pore Technologies, Gerry Roston – Nanoparticle additive for polymer materials
Knowledge Watch, Don Hogan – Integrated news feed
IX Inovations, Ian Dailey & Greg Marek – Picometer to measure low voltage
Local Orbit, Erika Block – Software connecting local food growers & suppliers
SendGCash, Bill Clark – Software to facilitate inter-company cash transfers
GPX Software, Rick Goldstein – Financial modeling

#### 2010 Awards:

25<sup>th</sup> NEF Anniversary Lifetime Achievement Award – Dick Sarns 25<sup>th</sup> NEF Anniversary Tom Porter Leadership Award – Tom Porter Entrepreneur of the Year – Arbor Networks, Farnam Jahanian Best Presentation – FamilyMint, Jeff Eusebio Best Business Model – Inventure Enterprises, Robert Fulk Best Technology – RetroSense Therapeutics, Sean Ainsworth

#### 2010 Board Of Directors:

Jan Gensheimer, President
Gerry Roston, Vice President
Joan Hutchinson, Secretary
Diane Durance, Program Chair
Chuck Rubin, Treasurer
Steve Crang, Public Relations
Steve Field, Membership Chair
Andrew McColm
Barbara Shoffner
Claudia Rast
David Ruby
Gary Hessenaur
George Levy
Helen Ewing

Lauren Bigelow LeAnn Auer

Paul Brown

Phil Tepley

Ray Waters

Rick Galdi

Skip Simms

Uzma Ahmad

Wayne Harvey

MitoStem, Jim Eliason – Research reagent & instrument firm for stem cell harvest & storage
Therapy Charts, Ryan Dibble – SaaS electronic patient records for therapist industry
Sunapten, Jim Mobley – Therapeutic vaccine technology cancer & autoimmune diseases
My Interactive Vision, Jim Jung – Cell phone technology to display live info on public TVs, bars, etc.
Fusion Coolant Systems, Tom Gross – Next generation coolant fluid systems for mfg. industry
Lektromotiv, Inc., John Sabino – Efficient, low-cost small motor for vehicles
GCI Global Healthcare Solutions, Naren Balasubramaniam – Alternative solutions for medical tourism
CYJ Enterprises, Carole Johnson – Web-based system connecting families & medical professionals
Brio Device, Hannah Hensel – Medical intubation device
ArborWind, Dilip Nigam – Vertical axis wind turbine
3D Biomatrix, Laura Schrader – Cell & tissue growth tools for drug testing & discovery
Next Gen Metabolomics, Inc., Felice DeJong – Biotechnology stress measurement technology

#### 2011 Awards:

Entrepreneur of the Year – Accuri Cytometers, Jen Baird Best Presentation – Sunapten, James Mobley Best Business Model – Fusion Coolant Systems, Tom Gross Best Technology – NextGen Metabolomics, Felice DeJong

#### 2011 Board Of Directors:

Gerry Roston, President Diane Durance Vice President Joan Hutchinson, Secretary Helen Ewing, Program Chair Chuck Rubin, Treasurer Steve Crang, Public Relations Steve Field, Membership Chair Andrew McColm Barbara Shoffner Claudia Rast David Ruby Gary Hessenaur George Levy Jan Gensheimer Lauren Bigelow LeAnn Auer

Paul Brown Phil Tepley Ray Waters

Rick Galdi

Skip Simms Wayne Harvey

Varsity News Networks, Ryan Vaughn - Website platform to generate new revenue for youth athletics LogiCoul, David Stout – Technology to increase rechargeable battery capacity Vestaron, Bob Kennedy - Non-toxic to vertebrates & environment-friendly insecticides Advanced Cooling Therapies, Eric Kulstad - Patient cooling technology to improve patient outcomes Sterilogy, Hal Zeima – Body-worn hand sanitizer & recording system for hospitals SuClean, Susan Sprentall – Laser paint removal system for the commercial aircraft industry Patient Provider Communications, Jon Baugh – Sophisticated patient to nurse communication system HistoSonics, Christine Gibbons - Prostatic histotripsy system

#### 2012 Awards:

Entrepreneur of the Year – Compendia Bioscience, Dan Rhodes Best Presentation - Patient Provider Communications, Jon Baugh Best Business Model – Advanced Cooling Therapies, Kirk Kulstad Best Technology - Histosonics, M. Christine Gibbons

#### 2012 Board Of Directors:

Gerry Roston, President Diane Durance, Vice President Joan Hutchinson, Secretary Helen Ewing, Program Chair Chuck Rubin, Treasurer Steve Field, Membership Chair

Alain Piette

Andrew McColm

Adrian Fortino

Barbara Shoffner

Bill Mayer

Claudia Rast

David Ruby

Francis Glorie

Gary Hessenaur

George Levy

Ian Charles

Jan Gensheimer

Lauren Bigelow

LeAnn Auer

Lee Gorman

Paul Brown

Phil Tepley

Ray Waters

Rick Galdi

Shannon Beeman

Skip Simms

Stew Nelson

Wayne Harvey William McPherson

Eco-Fueling, LLC, Paul Chandler – Diesel assist technology to improve fuel economy
Coliant Corporation, John Swiatek – Powerlet connects electrical devices to motorcycles
ONL Therapeutics, Rali Kerppola – Opthalmic therapy focused on preventing vision loss to retinal disease
Ad Adapted, LLC, Molly McFarland – Banner ad apps for mobile phones & games
Avegant Corp., Edward Tang – Head mounted displays for military, medical & consumer industries
ENT Biotech, Andrea Disckson – Novel disposable tool for removing tonsils & adenoids
GAPro Stsyem, Herb Gibson – Risk management solution provider for the insurance industry
Ornicept, Justin Otani – Software analytic tech measuring interactions between birds & wind farms
Fusepoint, Udi Naamani – Software platform to improve sales for independent auto repair shops

#### 2013 Awards:

Entrepreneur of the Year – Livo Connect, Jake Sigal
Best Overall Presentation – ENT Solutions, LLC, Andrea Dickson
Best Presentation – Ad Adapted, Molly McFarland
Best Business Model – GAPro, Herb Gibson
Best Technology – Avegant Corp., Edward Tang

#### 2013 Board Of Directors:

Gerry Roston, President William McPherson, Vice President Joan Hutchinson, Secretary Stew Nelson, Program Chair Gary Hessenaur, Treasurer Steve Field, Membership Chair Francis Glorie, Publicity Chair Adrian Fortino Alain Piette Bill Mayer Claudia Rast **Denise Graves** Diane Durance George Levy Helen Ewing Ian Charles Lauren Bigelow Lee Gorman Melissa Aagesen Ray Waters

Shannon Beeman

Roomations, Katie Miller – B2C interior design for average homeowners
PHASIQ, Shuichi Takayama – Protein biomarker validation for prediction & drug efficiency measurement
A2B Bikeshare, Agar Strother – Bike sharing for metropolitan areas
PicoSpray, Lihang Nong – Fuel injection systems for small engines
DataSpeaks, Dennis Nash – Software for repurposing drugs
Foodjunky.com, Travis Johnson – Online food ordering service
Genomenon, Mark Kiel – Genomic sequencing analysis software
Myfab5, Omeid Seraifipour – Online restaurant ranking application
Simpatheic, Dan Reiss – Tablet based learning program for medical students
Exodynamics, Mushir Khwaja – Surgeon interactive back braces
Advanced Interactive Response Systems, Valerie Obenchain – Oxygen system alarms

#### 2014 Awards:

Entrepreneur of the Year – Carcode SMS, Steve Schwartz Best Presentation – Roomations, Katie Miller Best Business Model – A2 Bikeshare, Ansgar Strother Best Technology – Genomenon, Mark Kiel

#### 2014 Board Of Directors:

William McPherson, President Helen Ewing, Vice President Lee Gorman, Secretary Joan Hutchinson, Secretary Stew Nelson, Program Chair Gary Hessenaur, Treasurer Steve Field, Membership Chair Francis Glorie, Publicity Chair Alain Piette Bill Mayer Claudia Rast Diane Durance Gary Hazen George Levy **Gerry Roston** Ian Charles Jane DeLancey Melissa Aagesen **Ray Waters** Sarika Gupta Sheu-Jane Gallagher Stefan Sysko Steve Schwartz Terry MacEwen Viktor Brandtneris

Blue Water Satellite, Milt Baker – Satellite geological exploration Pelico, Amer Abughaida & Imen Alem - Wheelchair manufacturer that can go up stairs Mountain Labs, Alex VanDerKolk - Software mgmt. platform to broker access to sensitive health info MakerOS, Mike Moceri – Operating system for 3D printing business Mobileteer, Dave Alexander – Brandable wifi & promotions platform Transcuro, Lauren Shampo – Post acute care services matching ContentOro, Bob Chunn – Reputable content provider for websites Do-TheDoc, Dimitris Papageorgiou – Secure messaging platform for healthcare organizations Workit Health, Lisa McLaughlin - Software platform providing care & support to substance abusers

#### 2015 Awards:

30<sup>th</sup> NEF Anniversary Tom Porter Leadership Award – Tom Kinnear Entrepreneur of the Year - Cohort FS, LLC, Elizabeth Ziph Best Presentation - Workit Health, Lisa McLaughlin Best Business Model - ContentOro, Bob Chunn Best Technology - Blue Water Satellite, Milt Baker

#### 2015 Board Of Directors:

Stew Nelson, President Helen Ewing, Vice President & Public Relations Lee Gorman, Secretary Gary Hazen, Co-Program Chair Terry MacEwen, Co-Program Chair Gary Hessenaur, Treasurer Steve Field, Membership Chair Bill Mayer Anne Perigo

Betsy Reid Creedon

Claudia Rast

Diane Durance

Francis Glorie

George Levy

Gerry Roston

Ian Charles

Jane DeLancey

Melissa Aagesen

Patti Glaza

Ray Waters

Sarika Gupta

Scott Taylor

Stefan Sysko

Steve Schwartz

Viktor Brandtneris



115 West Huron Street, Third Floor Ann Arbor, Michigan 48104 www.newenterpriseforum.org

# 30 Years Of Showcase Presentations -- 1986 to 2015

| 3D Biomatrix                          | 2011 | Bandals                                      | 2009 |
|---------------------------------------|------|--|------|
| 5nQ                                   | 2002 | Bay Port Aquacultural Systems                | 1998 |
| A Pouch                               | 1989 | Baytec, Inc                                  | 1987 |
| A2B Bikeshare                         | 2014 | BELL Data Software Corp.                     | 1994 |
| Aastrom Biosciences, Inc.             | 1993 | Big Story Productions                        | 1989 |
| Access Computer Products              | 1989 | BioLogic Engineering                         | 2009 |
| Access Computer Products              | 1990 | BioLumix                                     | 2007 |
| Accumed Systems                       | 1996 | Biomide                                      | 1997 |
| Accuri Cytometers                     | 2005 | BioQuant                                     | 1989 |
| Actium                                | 2006 | Biotherapies                                 | 1996 |
| Ad Adapted, LLC                       | 2013 | Black & White Dairy Production Mgmt.         | 1995 |
| Adaptive Materials                    | 2002 | Blaze Medical Devices                        | 2009 |
| Advanced Battery Concepts             | 2009 | Blue Gill Technologies                       | 1998 |
| Advanced Cooling Therapies            | 2012 | Blue Water Satellite                         | 2015 |
| Advanced Interactive Response Systems | 2014 | Booms Stone Col.                             | 1987 |
| Advanced Marketing Solutions          | 1986 | brideSpeak, – Interactive speech recognition | 2006 |
| Advanced Modular Power Systems        | 1996 | Brio Device                                  | 2011 |
| Advanced Solutions & Know How         | 1998 | Business Images                              | 1987 |
| Adventures2K.com                      | 2000 | Buttoned Up, In.                             | 2007 |
| AeroSport                             | 1991 | CABA Medical products                        | 1986 |
| Afmedica                              | 2003 | Campus K 12                                  | 2004 |
| Agri Automation, Inc.                 | 1993 | Cascade Technology Corp.                     | 1994 |
| Algal Scientific                      | 2009 | Cascade Technology Corp.                     | 1998 |
| All Truss Homes of America            | 1990 | Cerebral Works, Inc.                         | 1999 |
| AM Compton Industries                 | 1987 | Chateau Chantal                              | 1992 |
| American Systems Technology Inc.      | 1999 | ChecktheCrib                                 | 2005 |
| Amphion                               | 1992 | Chemical Concept Corporation                 | 1991 |
| Animal Provider Organization          | 1989 | Chimeri Plan Technologies                    | 1999 |
| Anodyne                               | 1990 | Chinese Computer Communications              | 1989 |
| Applied Engineering Technologies      | 1991 | Clean Emission Fluids                        | 2008 |
| Appointment Net                       | 1997 | Clean Tape, Inc.                             | 1989 |
| Arbor Research Corp.                  | 1992 | Clinical Information Systems                 | 1990 |
| Arbor Text                            | 1988 | CoEnergies                                   | 2001 |
| ArborWind                             | 2011 | Coherix                                      | 2005 |
| Arborworks                            | 1986 | Cold-A-Mation                                | 1987 |
| Argo Technologies                     | 1990 | Colding International                        | 1988 |
| Assay Designs, Inc.                   | 1994 | Coliant Corporation                          | 2013 |
| Athena Data                           | 2001 | Computerized Citation Systems                | 1987 |
| Athletic Training Services            | 1987 | ContentOro                                   | 2015 |
| Audiallo                              | 2009 | Corsa Instruments                            | 1996 |
| AureoGen                              | 2008 | CouponByDemand                               | 2001 |
| Automated Dance Music                 | 1989 | Creative ByLine                              | 2006 |
| AvaCore                               | 2004 | Creative Design Technologies                 | 1987 |
| Avegant Corp.                         | 2013 | Creative Edge Corp.                          | 1990 |
|                                       |      |  |      |

# NEW ENTERPRISE FORUM SHOWCASE PRESENTERS FROM 1986 TO 2015

| Credendo Communications                  | 2000 | GPS Systems, Inc.                  | 1987 |
|--|------|------------------------------------|------|
| Crime Cog                                | 2003 | GPX Software                       | 2010 |
| Current Motor                            | 2010 | Grade Check                        | 2010 |
| Custom Engineered Technologies           | 1992 | Greff's Inc. (Kids Klub)           | 1990 |
| CyberTech, Inc.                          | 1994 | Gryphon Publishing Co.             | 1994 |
| CYJ Enterprises                          | 2011 | Hannah Information Systems         | 1988 |
| D/E Technologies                         | 1998 | Health Science Corporation         | 1987 |
| D'Vergent Design                         | 2001 | HEM Data Corp.                     | 1987 |
| Data-Pattern Index                       | 1998 | HEM Data Corp.                     | 1995 |
| DataSpeaks                               | 2014 | Herkules Equipment Corp.           | 2003 |
| Davis Made, Inc.                         | 1990 | Higgins D. Industries, Inc.        | 1993 |
| DCM Associate                            | 2004 | HistoSonics                        | 2012 |
| DEEN                                     | 2004 | Holo Source                        | 1987 |
| Dermanaut                                | 2009 | Homerun Services                   | 1988 |
| Development Enterprises                  | 1987 | HomeRun Services                   | 2000 |
| DevHive                                  | 2008 | HomeTech Industries                | 1989 |
| Diamond General Development Corp.        | 1989 | Horizon Press                      | 1996 |
| Diazem Corporation                       | 1997 | Hospital Financial Services        | 1991 |
| Do-TheDoc                                | 2015 | Human Growth Systems               | 1992 |
| Earthbound Environmental Creations, Inc. | 1994 | Husk                               | 2009 |
| Eberwhite Data Technoligies              | 2000 | Hybra Drive Systems                | 2009 |
| Eco-Fueling, LLC                         | 2013 | Hydro-Life International           | 1993 |
| EdgeHealth                               | 2013 | Hygieia                            | 2008 |
| Elationship Builders                     | 2007 | iKnowvator, Inc.                   | 2000 |
| ElectroJet                               | 2005 | Image Dynamics                     | 1987 |
| Emerald Intelligence                     | 1988 | Image Set                          | 1995 |
| EnCel                                    | 2005 | Imagine, Inc.                      | 1990 |
| Ennew Medical Devices                    | 2003 | I-Max Information System           | 1994 |
| ENT Biotech                              | 2013 | iNetShelves.com                    | 2000 |
| Environmental Awareness Products         | 1992 | Inn Venture Sunset Lodge           | 1993 |
| Environmental Transportation Systems     | 2006 | Innovative building Components     | 1998 |
| Envision Real Estate Software            | 2001 | In-Pore Technologies               | 2010 |
| ERT Systems, LLC                         | 2006 | Integrated Design                  | 1988 |
| eXchange Solutions                       | 1998 | Integrated Information Systems     | 1988 |
| EximWare                                 | 2002 | Integrated Personnel Systems, Inc. | 1987 |
| Exodynamics                              | 2014 | Integrated Sensing Systems         | 2003 |
| FamilyMint                               | 2010 | Interlink Networks                 | 2002 |
| Fascom, Inc.                             | 1994 | Intermodal Innovations             | 2001 |
| Fontis Medical                           | 2008 | INUX                               | 1999 |
| Foodjunky.com                            | 2014 | Inventure Enterprises              | 2010 |
| Foot Technology                          | 1987 | Invitations Now.com                | 2000 |
| Frankenmuth Poultry Co.                  | 1991 | Isthmus Corporation                | 1995 |
| Friedman Productions                     | 1988 | IX Inovations                      | 2010 |
| Fusepoint                                | 2013 | James Games,                       | 1991 |
| Fusion Coolant Systems                   | 2011 | Jelene International               | 1988 |
| GAPro Stsyem                             | 2013 | Kare-Tek                           | 1989 |
| GCI Global Healthcare Solutions          | 2011 | Keltech                            | 1987 |
| General Robotic Devices                  | 1998 | Kennet Group                       | 1996 |
| GeneVivo                                 | 2007 | Kera Cure                          | 1999 |
| Genitor Corporation                      | 1997 | Kiosk Information Systems          | 1993 |
| Genomenon                                | 2014 | Kirk Enterprises                   | 1989 |
| GeoDemX Corp.                            | 1993 | Kirsch Technologies                | 1988 |
| Global Capital Management Corp.          | 1998 | Knowledge Watch                    | 2010 |
| Global DSL Communications                | 2001 | L'Express Grocery                  | 1991 |
| GOTODoc.com                              | 2000 | Lamb & Wool Improvement Project    | 1990 |
|  |      |                                    | 2000 |

# NEW ENTERPRISE FORUM SHOWCASE PRESENTERS FROM 1986 TO 2015

| Lambert Technologies                      | 2008 | PHASIQ                                      | 2014 |
|---|------|---|------|
| LANSTAR International                     | 1992 | PhycoTech                                   | 1997 |
| Lektromotiv, Inc.                         | 2011 | PicoSpray                                   | 2014 |
| Levy's Art Café                           | 1992 | PioCel Instruments Corp.                    | 2003 |
| Lexicom Publishing                        | 1991 | Play Data                                   | 2006 |
| Local Orbit                               | 2010 | PMC Environmental Technologies              | 2005 |
| LogiCoul                                  | 2012 | Portfolio Builders, Inc.                    | 2003 |
| Lynn Ltd.                                 | 1997 | Positive Video Publishing                   | 1987 |
| MakerOS                                   | 2015 | Power Laser Inc.                            | 2002 |
| Manitu Communications                     | 2001 | Powerboard                                  | 1988 |
| Marelco Power Systems                     | 1988 | Presign                                     | 2005 |
| Marketing Jobs.com                        | 2000 | Primex                                      | 1990 |
| Masten Products                           | 1988 | Procuit, Inc.                               | 2007 |
| Masten Products                           | 1990 | Product Animations, Inc.                    | 2003 |
| Material Handling Products Co.            | 1991 | Professional Communications                 | 1991 |
| M-bots, Inc.                              | 2007 | Professional Communications                 | 1992 |
| Medical Cybernetic System                 | 1994 | Promics Corporation                         | 1991 |
| MediTrac                                  | 1996 | ProSense Technologies                       | 2005 |
| Medlift Corp.                             | 1989 | Protective Partition Systems                | 1987 |
| Merg Corporation                          | 1998 | QED Services                                | 1999 |
| Microvision & Control                     | 1990 | QSS Engineered Systems Group                | 2004 |
| Mindwords                                 | 2005 | Quantum Technologies                        | 1996 |
| MitoStem                                  | 2011 | Raggedy Ann's Center                        | 1995 |
| Mobileteer                                | 2015 | RAM Industries                              | 1987 |
| Mobius Microsystems                       | 2002 | Rapid BioSence                              | 2006 |
| Molecular Therapeutics                    | 2002 | Rapid BioSense                              | 2005 |
| Mortgage Management Systems               | 1991 | Rapid Wall Systems                          | 1998 |
| Mountain Labs                             | 2015 | Reach Industries, Inc.                      | 1995 |
| MSignS                                    | 2008 | RealKidz                                    | 2008 |
| Multives Corporation                      | 1986 | Renovo Power Systems                        | 2008 |
| My Interactive Vision                     | 2011 | Research Media, Inc.                        | 1993 |
| Myfab5                                    | 2014 | RetroAccess                                 | 2001 |
| MyST Technology Partners                  | 2006 | RetroSense Therapeutics                     | 2010 |
| Natura                                    | 1995 | Rocket Corporation                          | 1988 |
| Next Gen Metabolomics, Inc.               | 2011 | Roger, Inc.                                 | 2003 |
| North America One Real Estate Services    | 1995 | Rolforge                                    | 1986 |
| Object Identification Systems             | 2000 | Roomations                                  | 2014 |
| Obligo                                    | 1988 | Rosebud Solutions                           | 1999 |
| Omni Jobs International                   | 1991 | RU Reel products                            | 2000 |
| Omni Sciences, Inc.                       | 2007 | Safety Hi-Lites                             | 1997 |
| ONL Therapeutics                          | 2013 | Scientific Corporation                      | 1992 |
| Open Forum: Meet Mr./Ms. Right            | 1994 | SciTech                                     | 2008 |
| Open Networks Engineering                 | 1989 | Secure 24                                   | 2002 |
| Ops Solutions                             | 2008 | Seeds Choices.com                           | 2000 |
| Ornicept                                  | 2013 | Seidl Computer Engineering                  | 1996 |
| Osantis                                   | 2001 | Seidl Computer Engineering                  | 1988 |
| Osteomics                                 | 2001 | SelectWare Technologies                     | 1999 |
| OtoMedicine, Inc.                         | 2007 | Self-Guided Systems, LLC                    | 2005 |
| Palo Verde ETS                            | 2004 | SendGCash                                   | 2010 |
| Paradigm Corp.                            | 1989 | SenSecure                                   | 2000 |
| Patient Provider Communications           | 2012 | Sequencher                                  | 1994 |
| Pattern Clock                             | 2008 | ServiceMax Tire & Autos Centers of Michigan | 1993 |
| PDS Technology                            | 2000 | Shoshana Technologies                       | 1990 |
| Pelico                                    | 2015 | ShuffleBowl Corporation                     | 1991 |
| Personal Biographic SoftwareVic Rosenberg | 1986 | Sierra Medical Systems                      | 1996 |
|   |      |   |      |

# NEW ENTERPRISE FORUM SHOWCASE PRESENTERS FROM 1986 TO 2015

| Silicon Dragon                           | 1993 | Woodward Communications    | 1990 |
|--|------|----------------------------|------|
| Simpatheic                               | 2014 | Woolzie Putter Company     | 1989 |
| Sojourner Farms                          | 1992 | Worker Bee Brewing Company | 1996 |
| Solent High Intensity Soil Washing, Inc. | 1995 | Workit Health              | 2015 |
| Soli-Tech                                | 1988 | XataWave                   | 2004 |
| SoloHill Engineering                     | 1986 | XML Solutions              | 1999 |
| Sonetics Ultrasound                      | 2003 | Xoran Technologies         | 2002 |
| SPINN                                    | 2009 |                            |      |
| Spirit Shop                              | 2005 |                            |      |
| Sportstar Computing, Inc.                | 1987 |                            |      |
| STAR                                     | 1998 |                            |      |
| Starboard Software                       | 1992 |                            |      |
| Stardock Systems                         | 1997 |                            |      |
| Sterilogy                                | 2012 |                            |      |
| SuClean                                  | 2012 |                            |      |
| Sunapten                                 | 2011 |                            |      |
| Symorex                                  | 1987 |                            |      |
| Synergetic Micro Systems                 | 1999 |                            |      |
| Synthon Corporation                      | 1997 |                            |      |
| T/J Technologies                         | 1997 |                            |      |
| Tachyon Data Systems, Inc.               | 1994 |                            |      |
| TECAT Engineering                        | 2006 |                            |      |
| Tehnacraft Corp.                         | 1994 |                            |      |
| Telurex                                  | 2006 |                            |      |
| TerraSeer                                | 2001 |                            |      |
| The 9 <sup>th</sup> Xchange, Inc.        | 2007 |                            |      |
| The Traverse Group                       | 1997 |                            |      |
| Therapy Charts                           | 2011 |                            |      |
| ThreeFold Sensors                        | 2005 |                            |      |
| Thromgen                                 | 1998 |                            |      |
| TM Entertainment                         | 1997 |                            |      |
| T-Mech                                   | 1988 |                            |      |
| ToolBox Publications                     | 1988 |                            |      |
| Torrey Path                              | 2008 |                            |      |
| Tradco, Inc.                             | 1991 |                            |      |
| Transcuro                                | 2015 |                            |      |
| Travel Clubs, Inc.                       | 1990 |                            |      |
| Triada, Ltd.                             | 1993 |                            |      |
| TriCounty Rubber Recyclers               | 1990 |                            |      |
| Truck Emission Control Tech.             | 2001 |                            |      |
| TuneVUZ, Inc.                            | 2007 |                            |      |
| Unitech Pharmaceuticals                  | 2002 |                            |      |
| US TeleAd Public telephone advertising   | 1986 |                            |      |
| Varsity News Networks                    | 2012 |                            |      |
| VenTech                                  | 2004 |                            |      |
| Ventech                                  | 2009 |                            |      |
| Venture One Associates                   | 1991 |                            |      |
| Vestaron                                 | 2012 |                            |      |
| Vetgen, Inc.                             | 1993 |                            |      |
| Victoria Golf                            | 1995 |                            |      |
| Visionary Enterprises                    | 2002 |                            |      |
| Vita Form                                | 1995 |                            |      |
| Vortex Hydro Energy                      | 2008 |                            |      |
| Wheel Plus, Inc.                         | 1987 |                            |      |
| Windsight                                | 2009 |                            |      |

2009

Windsight